

Washington Poison Center  
**Balance Sheet**  
 As of August 31, 2020

	<u>Aug 31, 20</u>	<u>Aug 31, 19</u>	<u>\$ Change</u>	<u>% Change</u>	
<b>ASSETS</b>					
<b>Current Assets</b>					
<b>Checking/Savings</b>					
1010 · Marketplace Check 19033224 BUS	108,452.20	335,902.99	-227,450.79	-67.71%	
1020 · Payroll check Acct 19033216	143,455.75	132,681.45	10,774.30	8.12%	
1073 · Money Market Account 4861191908	1,872,735.62	1,522,365.21	350,370.41	23.02%	
1074 · Operation Reserves	639,412.72	145,720.89	493,691.83	338.79%	
<b>1081 · CDs - Temp Restricted</b>					
1088 · CD - Umpqua Bank 4861700377	103,875.06	102,886.35	988.71	0.96%	
<b>Total 1081 · CDs - Temp Restricted</b>	<u>103,875.06</u>	<u>102,886.35</u>	<u>988.71</u>	<u>0.96%</u>	
<b>Total Checking/Savings</b>	<u>2,867,931.35</u>	<u>2,239,556.89</u>	<u>628,374.46</u>	<u>28.06%</u>	7.4 months on current budget
<b>Accounts Receivable</b>					
<b>1110 · Accounts receivable</b>					
1111 · State Contract - A/R	669,232.01	422,462.01	246,770.00	58.41%	
1115 · Studies - A/R	0.00	9,000.00	-9,000.00	-100.0%	
1116 · Grant Misc. - A/R	6,000.00	0.00	6,000.00	100.0%	
1122 · Data Sales-A/R	400.00	600.00	-200.00	-33.33%	
1124 · Contracted Services	3,100.00	0.00	3,100.00	100.0%	
1130 · After Hours Support - A/R	1,200.00	0.00	1,200.00	100.0%	
1133 · Expert Services	107.00	6,243.00	-6,136.00	-98.29%	
1135 · Presentations	750.00	0.00	750.00	100.0%	
<b>Total 1110 · Accounts receivable</b>	<u>680,789.01</u>	<u>438,305.01</u>	<u>242,484.00</u>	<u>55.32%</u>	
<b>Total Accounts Receivable</b>	<u>680,789.01</u>	<u>438,305.01</u>	<u>242,484.00</u>	<u>55.32%</u>	Please see aging report. Paid in Oct Additional 1.7 months on current budget
<b>Other Current Assets</b>					
1120 · Inventory Asset	17,170.97	22,861.95	-5,690.98	-24.89%	
1299 · Undeposited Funds	-107.00	15,145.88	-15,252.88	-100.71%	
1450 · Prepaid expenses	66,774.36	138,516.13	-71,741.77	-51.79%	
1460 · Accrued Revenue	24,923.16	24,922.15	1.01	0.0%	
<b>Total Other Current Assets</b>	<u>108,761.49</u>	<u>201,446.11</u>	<u>-92,684.62</u>	<u>-46.01%</u>	
<b>Total Current Assets</b>	<u>3,657,481.85</u>	<u>2,879,308.01</u>	<u>778,173.84</u>	<u>27.03%</u>	
<b>Fixed Assets</b>					
1601 · Mr Yuk Mobile - 1	27,880.20	27,880.20	0.00	0.0%	

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1621 · Office Furniture	75,703.15	75,703.15	0.00	0.0%
1622 · Office Equipment	79,936.73	79,936.73	0.00	0.0%
1623 · Computer Assets	371,412.08	300,876.75	70,535.33	23.44%
1624 · Telephone Equipment	15,935.51	15,935.51	0.00	0.0%
1627 · Accum deprec-Comp Equip FD	-26,502.88	-26,967.88	465.00	1.72%
1628 · Computer & Phone Equipment - FD	26,967.91	26,967.91	0.00	0.0%
1630 · LH Improvements	100,958.31	100,958.31	0.00	0.0%
1640 · Furniture, Fix, & Equipment	35,483.65	31,131.37	4,352.28	13.98%
1745 · Accum deprec- furn,fix,equip	-369,806.19	-303,845.19	-65,961.00	-21.71%
1750 · Accum. Deprec. Vehicle	-11,152.41	-5,111.37	-6,041.04	-118.19%
<b>Total Fixed Assets</b>	<u>326,816.06</u>	<u>323,465.49</u>	<u>3,350.57</u>	<u>1.04%</u>
<b>TOTAL ASSETS</b>	<u><b>3,984,297.91</b></u>	<u><b>3,202,773.50</b></u>	<u><b>781,524.41</b></u>	<u><b>24.4%</b></u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
2010 · Accounts payable	<u>-4,125.43</u>	<u>38,604.52</u>	<u>-42,729.95</u>	<u>-110.69%</u>
<b>Total Accounts Payable</b>	<u>-4,125.43</u>	<u>38,604.52</u>	<u>-42,729.95</u>	<u>-110.69%</u>
<b>Credit Cards</b>				
<b>2050 · VISA Cardmember Services</b>				
2053 · VISA - O'Connor-1426	0.00	2,516.81	-2,516.81	-100.0%
2055 · VISA - Binks-1387	0.00	3,239.64	-3,239.64	-100.0%
2056 · VISA - Liebelt - 3374	0.00	1,327.35	-1,327.35	-100.0%
2057 · VISA - Patel - 5402	0.00	1,870.65	-1,870.65	-100.0%
2058 · VISA - Von Derau - 5361	0.00	707.91	-707.91	-100.0%
2059 · VISA - Monteleone - 3988	0.00	46.08	-46.08	-100.0%
2060 · VISA - Ranier 4617	-431.29	443.88	-875.17	-197.16%
2061 · VISA - Russell-1616	0.00	165.11	-165.11	-100.0%
2062 · VISA - Piwen - 7031	0.00	102.68	-102.68	-100.0%
2063 · VISA - Sirotzki - 0974	450.00	305.30	144.70	47.4%
2064 · VISA - King - 7476	49.00	471.80	-422.80	-89.61%
2050 · VISA Cardmember Services -	0.98	-8,304.28	8,305.26	100.01%

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	<u>Aug 31, 20</u>	<u>Aug 31, 19</u>	<u>\$ Change</u>	<u>% Change</u>
Total 2050 · VISA Cardmember Services	68.69	2,892.93	-2,824.24	-97.63%
<b>Total Credit Cards</b>	<b>68.69</b>	<b>2,892.93</b>	<b>-2,824.24</b>	<b>-97.63%</b>
<b>Other Current Liabilities</b>				
2110 · Accrued payroll	24,589.00	0.00	24,589.00	100.0%
2111 · Accrued 125 Plan Withholding	1,569.52	-243.18	1,812.70	745.42%
2112 · Accrued FSA Employee Dep Med	4,666.97	1,060.43	3,606.54	340.1%
2117 · Accrued 401K Employer	0.89	0.27	0.62	229.63%
2119 · Employee Portion Med PPO	1,540.85	0.00	1,540.85	100.0%
2131 · Accrued payroll taxes - PFML	19.14	-168.93	188.07	111.33%
2132 · Accrued payroll taxes L&I EE	2,107.82	1,173.51	934.31	79.62%
2133 · Accrued payroll taxes L&I ER	1,140.51	0.00	1,140.51	100.0%
2140 · Accrued sales taxes	85.29	69.30	15.99	23.07%
2155 · Accrued Medical Contract Pmts	0.00	2,600.00	-2,600.00	-100.0%
<b>2156 · Accrued Retainers</b>				
2157 · Spokane Reg Health Dst Retai	2,500.00	2,500.00	0.00	0.0%
<b>Total 2156 · Accrued Retainers</b>	<b>2,500.00</b>	<b>2,500.00</b>	<b>0.00</b>	<b>0.0%</b>
2160 · Vacation Accrual	447,951.00	195,618.00	252,333.00	128.99%
2165 · Deferred Lease Liability	79,646.64	91,877.64	-12,231.00	-13.31%
<b>Total Other Current Liabilities</b>	<b>565,817.63</b>	<b>294,487.04</b>	<b>271,330.59</b>	<b>92.14%</b>
<b>Total Current Liabilities</b>	<b>561,760.89</b>	<b>335,984.49</b>	<b>225,776.40</b>	<b>67.2%</b>
<b>Long Term Liabilities</b>				
2777 · FP Postage Meter Lease	0.00	263.12	-263.12	-100.0%
2778 · Copiers NW Copier Lease	2,823.54	8,040.83	-5,217.29	-64.89%
2779 · Trebron Lease-EquaLogic SAN #2	218.84	2,891.52	-2,672.68	-92.43%
<b>Total Long Term Liabilities</b>	<b>3,042.38</b>	<b>11,195.47</b>	<b>-8,153.09</b>	<b>-72.83%</b>
<b>Total Liabilities</b>	<b>564,803.27</b>	<b>347,179.96</b>	<b>217,623.31</b>	<b>62.68%</b>
<b>Equity</b>				
3001 · Opening Bal Equity	-1,166.67	613.18	-1,779.85	-290.27%
3010 · Unrestrict (retained earnings)	3,291,766.20	2,835,481.68	456,284.52	16.09%
<b>Net Income</b>	<b>128,895.11</b>	<b>19,498.68</b>	<b>109,396.43</b>	<b>561.05%</b>
<b>Total Equity</b>	<b>3,419,494.64</b>	<b>2,855,593.54</b>	<b>563,901.10</b>	<b>19.75%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>3,984,297.91</u></b>	<b><u>3,202,773.50</u></b>	<b><u>781,524.41</u></b>	<b><u>24.4%</u></b>

I don't believe this is correct. Working on this with auditor.

Washington Poison Center  
**Profit & Loss**  
 August 2020

	<u>Aug 20</u>	<u>Aug 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue and Other Support				
4001 · Government Funding				
4010 · State DOH Program	123,385.00	123,385.00	0.00	0.0%
4016 · WA Health Care Authority	162,000.58	162,000.58	0.00	0.0%
4020 · Federal Grant - Enhancement	36,272.00	32,874.58	3,397.42	10.33%
4022 · Public Health After Hrs Support	1,410.00	1,483.34	-73.34	-4.94%
4023 · Emergency Gov. Grants/Funding	17,199.80	0.00	17,199.80	100.0%
<b>Total 4001 · Government Funding</b>	<b>340,267.38</b>	<b>319,743.50</b>	<b>20,523.88</b>	<b>6.42%</b>
4140 · Gifts in kind - GAAP				
4141 · Gifts in kind - phone	2,000.00	2,000.00	0.00	0.0%
4143 · Gift In Kind - office space	416.66	416.66	0.00	0.0%
4145 · Software/Technical	0.00	400.00	-400.00	-100.0%
<b>Total 4140 · Gifts in kind - GAAP</b>	<b>2,416.66</b>	<b>2,816.66</b>	<b>-400.00</b>	<b>-14.2%</b>
4210 · Donations				
4236 · Donations-Employee	40.00	40.00	0.00	0.0%
4237 · Board Member Donations	0.00	150.00	-150.00	-100.0%
4238 · Individual Donations	336.77	54.00	282.77	523.65%
4239 · Corporate Donations	36.96	5.00	31.96	639.2%
4241 · Honorarium Donations	0.00	1,500.00	-1,500.00	-100.0%
4242 · Misc Donations	0.00	139.32	-139.32	-100.0%
<b>Total 4210 · Donations</b>	<b>413.73</b>	<b>1,888.32</b>	<b>-1,474.59</b>	<b>-78.09%</b>
4250 · Grants				
4251 · City Grants	6,000.00	0.00	6,000.00	100.0%
4252 · Program Related	0.00	7,250.00	-7,250.00	-100.0%
4260 · Education Related	6,000.00	0.00	6,000.00	100.0%
<b>Total 4250 · Grants</b>	<b>12,000.00</b>	<b>7,250.00</b>	<b>4,750.00</b>	<b>65.52%</b>
4300 · Education/Training				
4301 · Education Materials	0.00	0.00	0.00	0.0%
<b>Total 4300 · Education/Training</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
4350 · Studies/Research				

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4351 · Studies	0.00	7,662.54	-7,662.54	-100.0%
4352 · Contract Service Fees	107.00	25.00	82.00	328.0%
<b>Total 4350 · Studies/Research</b>	<b>107.00</b>	<b>7,687.54</b>	<b>-7,580.54</b>	<b>-98.61%</b>
<b>4380 · Sales and Services</b>				
4381 · Data Sales	0.00	5,900.00	-5,900.00	-100.0%
4383 · Presentations	750.00	0.00	750.00	100.0%
<b>Total 4380 · Sales and Services</b>	<b>750.00</b>	<b>5,900.00</b>	<b>-5,150.00</b>	<b>-87.29%</b>
<b>Total 4000 · Revenue and Other Support</b>	<b>355,954.77</b>	<b>345,286.02</b>	<b>10,668.75</b>	<b>3.09%</b>
<b>Total Income</b>	<b>355,954.77</b>	<b>345,286.02</b>	<b>10,668.75</b>	<b>3.09%</b> Very little change from last year
<b>Cost of Goods Sold</b>				
5000 · Cost of Goods Sold	189.10	0.00	189.10	100.0%
<b>Total COGS</b>	<b>189.10</b>	<b>0.00</b>	<b>189.10</b>	<b>100.0%</b>
<b>Gross Profit</b>	<b>355,765.67</b>	<b>345,286.02</b>	<b>10,479.65</b>	<b>3.04%</b>
<b>Expense</b>				
<b>7200 · Salaries &amp; Related Expenses</b>				
7210 · Officers & Directors Salaries	21,576.92	27,764.34	-6,187.42	-22.29%
<b>7220 · Salaries &amp; Wages</b>				
7225 · Fundraising - Development	787.55	459.00	328.55	71.58%
7226 · Health Education	12,733.69	14,312.14	-1,578.45	-11.03%
7227 · Administrative	33,777.49	13,837.37	19,940.12	144.1%
7229 · Call Center	147,378.29	165,566.57	-18,188.28	-10.99%
<b>Total 7220 · Salaries &amp; Wages</b>	<b>194,677.02</b>	<b>194,175.08</b>	<b>501.94</b>	<b>0.26%</b>
<b>7230 · Pension Plan Contributions</b>				
7235 · Fundraising - Development	0.00	18.36	-18.36	-100.0%
7236 · Health Education	140.11	173.26	-33.15	-19.13%
7237 · Administrative	1,527.29	163.08	1,364.21	836.53%
7239 · Call Center	3,960.71	4,302.52	-341.81	-7.94%
<b>Total 7230 · Pension Plan Contributions</b>	<b>5,628.11</b>	<b>4,657.22</b>	<b>970.89</b>	<b>20.85%</b>
<b>7240 · Employee Benefits - not pension</b>				
7241 · Opt Out	200.00	0.00	200.00	100.0%
7245 · Fundraising - Development	65.69	48.44	17.25	35.61%
7246 · Health Education	1,365.67	480.93	884.74	183.96%

Washington Poison Center  
Profit & Loss  
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7247 · Administrative	4,199.58	2,045.96	2,153.62	105.26%
7249 · Call Center	11,227.59	13,120.21	-1,892.62	-14.43%
<b>Total 7240 · Employee Benefits - not pension</b>	<b>17,058.53</b>	<b>15,695.54</b>	<b>1,362.99</b>	<b>8.68%</b>
<b>7250 · Payroll taxes</b>				
7255 · Fundraising - Development	64.92	36.75	28.17	76.65%
7256 · Health Education	1,075.70	1,265.82	-190.12	-15.02%
7257 · Administrative	2,892.28	840.28	2,052.00	244.2%
7259 · Call Center	11,438.30	13,586.23	-2,147.93	-15.81%
<b>Total 7250 · Payroll taxes</b>	<b>15,471.20</b>	<b>15,729.08</b>	<b>-257.88</b>	<b>-1.64%</b>
<b>Total 7200 · Salaries &amp; Related Expenses</b>	<b>254,411.78</b>	<b>258,021.26</b>	<b>-3,609.48</b>	<b>-1.4%</b>
<b>7300 · Contracted Medical Direction</b>				
7301 · Contracted Medical Director(s)	4,000.00	5,990.00	-1,990.00	-33.22%
7302 · Contr. Consulting Toxicologists	5,167.00	2,800.00	2,367.00	84.54%
<b>Total 7300 · Contracted Medical Direction</b>	<b>9,167.00</b>	<b>8,790.00</b>	<b>377.00</b>	<b>4.29%</b>
<b>7500 · Other Personnel Expenses</b>				
<b>7515 · Contractors</b>				
7516 · Education	0.00	1,200.00	-1,200.00	-100.0%
<b>Total 7515 · Contractors</b>	<b>0.00</b>	<b>1,200.00</b>	<b>-1,200.00</b>	<b>-100.0%</b>
7560 · H/R Resources	936.22	1,139.83	-203.61	-17.86%
<b>7570 · Staff Development</b>				
7571 · Career Improvement Program	49.00	0.00	49.00	100.0%
7573 · Employee Meals/Events	0.00	1,110.41	-1,110.41	-100.0%
7574 · Employee training	0.00	161.99	-161.99	-100.0%
<b>Total 7570 · Staff Development</b>	<b>49.00</b>	<b>1,272.40</b>	<b>-1,223.40</b>	<b>-96.15%</b>
<b>Total 7500 · Other Personnel Expenses</b>	<b>985.22</b>	<b>3,612.23</b>	<b>-2,627.01</b>	<b>-72.73%</b>
<b>8000 · Yuk Mobile</b>				
8001 · Insurance	237.42	221.33	16.09	7.27%
8004 · Fuel	0.00	70.03	-70.03	-100.0%
<b>Total 8000 · Yuk Mobile</b>	<b>237.42</b>	<b>291.36</b>	<b>-53.94</b>	<b>-18.51%</b>
<b>8100 · Operations &amp; General Exp</b>				
<b>8110 · Supplies</b>				
8111 · General Office Supplies	23.62	966.11	-942.49	-97.56%

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<b>Total 8110 · Supplies</b>	23.62	966.11	-942.49	-97.56%
<b>8123 · Information Technology</b>				
8124 · IT Hardware & Equip	0.00	364.00	-364.00	-100.0%
8125 · Maint. Agreements	0.00	6,937.00	-6,937.00	-100.0%
8126 · IT Services	130.76	54,150.79	-54,020.03	-99.76% Less due to FT IT
8127 · IT Supplies	0.00	282.98	-282.98	-100.0%
8128 · IT Software	44.00	0.00	44.00	100.0%
8129 · IT Licenses/subscriptions	208.62	541.77	-333.15	-61.49%
<b>Total 8123 · Information Technology</b>	383.38	62,276.54	-61,893.16	-99.38%
<b>8130 · Telephone &amp; telecommunications</b>				
8131 · Cellphone reimbursement	20.33	0.00	20.33	100.0%
8132 · Program Tele-Communications	7,867.60	2,513.25	5,354.35	213.05%
8130 · Telephone & telecommunications - Other	0.00	0.00	0.00	0.0%
<b>Total 8130 · Telephone &amp; telecommunications</b>	7,887.93	2,513.25	5,374.68	213.85%
<b>8133 · Professional Services</b>	0.00	39.00	-39.00	-100.0%
<b>8135 · Database - References</b>	0.00	7,790.10	-7,790.10	-100.0%
<b>8140 · Postage, shipping, delivery</b>	500.00	530.22	-30.22	-5.7%
<b>8141 · Printing &amp; copying</b>	-1.57	215.61	-217.18	-100.73%
<b>8142 · Books, Subscriptions, Reference</b>	7,872.42	274.15	7,598.27	2,771.57%
<b>8143 · Records Storage &amp; Shredding</b>	180.00	155.96	24.04	15.41%
<b>8151 · Education &amp; Outreach</b>				
5500 · Education Materials	0.00	2,509.38	-2,509.38	-100.0%
8153 · Media/Social Media	23.50	0.00	23.50	100.0%
8154 · Grant's Exp	2,000.00	0.00	2,000.00	100.0%
<b>Total 8151 · Education &amp; Outreach</b>	2,023.50	2,509.38	-485.88	-19.36%
<b>8195 · Gifts in Kind - non-personnel</b>				
4144 · Software/Programs	0.00	400.00	-400.00	-100.0%
8196 · Gifts In-Kind, Phone	2,000.00	2,000.00	0.00	0.0%
<b>Total 8195 · Gifts in Kind - non-personnel</b>	2,000.00	2,400.00	-400.00	-16.67%
<b>Total 8100 · Operations &amp; General Exp</b>	20,869.28	79,670.32	-58,801.04	-73.81%
<b>8200 · Occupancy expenses</b>				
8201 · Lease - Occupancy	9,672.83	9,353.67	319.16	3.41%

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8202 · Office Maintenance	0.00	74.32	-74.32	-100.0%
8203 · Spokane Parking	65.72	63.81	1.91	2.99%
8205 · Donated facilities - GAAP	416.66	416.66	0.00	0.0%
<b>Total 8200 · Occupancy expenses</b>	<b>10,155.21</b>	<b>9,908.46</b>	<b>246.75</b>	<b>2.49%</b>
<b>8300 · Travel &amp; Conference</b>				
8301 · Airfare/Travel Costs	0.00	981.39	-981.39	-100.0%
8302 · Registration/Booth Fees	1,690.00	2,095.00	-405.00	-19.33%
8304 · Parking	0.00	10.00	-10.00	-100.0%
8305 · Meals (while traveling)	0.00	80.14	-80.14	-100.0%
8306 · Mileage Reimbursement	0.00	83.98	-83.98	-100.0%
<b>Total 8300 · Travel &amp; Conference</b>	<b>1,690.00</b>	<b>3,250.51</b>	<b>-1,560.51</b>	<b>-48.01%</b>
<b>8400 · Depreciation &amp; amortization exp</b>				
8450 · Deprec & amort - allowable	7,998.05	10,173.77	-2,175.72	-21.39%
<b>Total 8400 · Depreciation &amp; amortization exp</b>	<b>7,998.05</b>	<b>10,173.77</b>	<b>-2,175.72</b>	<b>-21.39%</b>
<b>8500 · Other Business Expenses</b>				
8503 · Insurance - Business	2,615.92	1,945.66	670.26	34.45%
8520 · Advertising & Marketing	0.00	3,033.97	-3,033.97	-100.0%
8530 · Promotional Events				
8532 · Education	0.00	400.00	-400.00	-100.0%
<b>Total 8530 · Promotional Events</b>	<b>0.00</b>	<b>400.00</b>	<b>-400.00</b>	<b>-100.0%</b>
8580 · Lobbying	3,000.00	0.00	3,000.00	100.0%
8596 · Bank Charges				
8597 · Credit Card Processing Charges	0.98	15.00	-14.02	-93.47%
8598 · Bank Service Charges	83.00	48.00	35.00	72.92%
<b>Total 8596 · Bank Charges</b>	<b>83.98</b>	<b>63.00</b>	<b>20.98</b>	<b>33.3%</b>
<b>Total 8500 · Other Business Expenses</b>	<b>5,699.90</b>	<b>5,442.63</b>	<b>257.27</b>	<b>4.73%</b>
<b>8600 · Business Tax Expenses</b>				
8615 · Interest Expense - General	30.96	53.79	-22.83	-42.44%
8620 · Sales Taxes	0.00	377.02	-377.02	-100.0%
8630 · UBI Taxes	600.60	393.44	207.16	52.65%
<b>Total 8600 · Business Tax Expenses</b>	<b>631.56</b>	<b>824.25</b>	<b>-192.69</b>	<b>-23.38%</b>
<b>8700 · Board Expense</b>				



Washington Poison Center  
**Profit & Loss**  
 August 2020

	<u>Aug 20</u>	<u>Aug 19</u>	<u>\$ Change</u>	<u>% Change</u>
8710 · WAPC Board Expense	1.57	253.39	-251.82	-99.38%
Total 8700 · Board Expense	1.57	253.39	-251.82	-99.38%
Total Expense	<b>311,846.99</b>	<b>380,238.18</b>	<b>-68,391.19</b>	<b>-17.99%</b> savings related to FT IT
Net Ordinary Income	43,918.68	-34,952.16	78,870.84	225.65%
Other Income/Expense				
Other Income				
80100 · Interest Income	27.15	420.02	-392.87	-93.54%
Total Other Income	27.15	420.02	-392.87	-93.54%
Net Other Income	27.15	420.02	-392.87	-93.54%
Net Income	<b><u>43,945.83</u></b>	<b><u>-34,532.14</u></b>	<b><u>78,477.97</u></b>	<b><u>227.26%</u></b>

Washington Poison Center  
Profit & Loss  
August 2020

Ordinary Income/Expense

Income

- 4000 · Revenue and Other Support
  - 4001 · Government Funding
    - 4010 · State DOH Program
    - 4016 · WA Health Care Authority
    - 4020 · Federal Grant - Enhancement
    - 4022 · Public Health After Hrs Support
    - 4023 · Emergency Gov. Grants/Funding
  - Total 4001 · Government Funding
  - 4140 · Gifts in kind - GAAP
    - 4141 · Gifts in kind - phone
    - 4143 · Gift In Kind - office space
    - 4145 · Software/Technical
  - Total 4140 · Gifts in kind - GAAP
  - 4210 · Donations
    - 4236 · Donations-Employee
    - 4237 · Board Member Donations
    - 4238 · Individual Donations
    - 4239 · Corporate Donations
    - 4241 · Honorarium Donations
    - 4242 · Misc Donations
  - Total 4210 · Donations
  - 4250 · Grants
    - 4251 · City Grants
    - 4252 · Program Related
    - 4260 · Education Related
  - Total 4250 · Grants
  - 4300 · Education/Training
    - 4301 · Education Materials
  - Total 4300 · Education/Training
  - 4350 · Studies/Research

Washington Poison Center  
Profit & Loss  
August 2020

4351 · Studies  
4352 · Contract Service Fees  
Total 4350 · Studies/Research  
4380 · Sales and Services  
4381 · Data Sales  
4383 · Presentations  
Total 4380 · Sales and Services  
Total 4000 · Revenue and Other Support  
Total Income  
Cost of Goods Sold  
5000 · Cost of Goods Sold  
Total COGS  
Gross Profit  
Expense  
7200 · Salaries & Related Expenses  
7210 · Officers & Directors Salaries  
7220 · Salaries & Wages  
7225 · Fundraising - Development  
7226 · Health Education  
7227 · Administrative  
7229 · Call Center  
Total 7220 · Salaries & Wages  
7230 · Pension Plan Contributions  
7235 · Fundraising - Development  
7236 · Health Education  
7237 · Administrative  
7239 · Call Center  
Total 7230 · Pension Plan Contributions  
7240 · Employee Benefits - not pension  
7241 · Opt Out  
7245 · Fundraising - Development  
7246 · Health Education



Washington Poison Center  
Profit & Loss  
August 2020

7247 · Administrative  
7249 · Call Center  
Total 7240 · Employee Benefits - not pension  
7250 · Payroll taxes  
7255 · Fundraising - Development  
7256 · Health Education  
7257 · Administrative  
7259 · Call Center  
Total 7250 · Payroll taxes  
Total 7200 · Salaries & Related Expenses  
7300 · Contracted Medical Direction  
7301 · Contracted Medical Director(s)  
7302 · Contr. Consulting Toxicologists  
Total 7300 · Contracted Medical Direction  
7500 · Other Personnel Expenses  
7515 · Contractors  
7516 · Education  
Total 7515 · Contractors  
7560 · H/R Resources  
7570 · Staff Development  
7571 · Career Improvement Program  
7573 · Employee Meals/Events  
7574 · Employee training  
Total 7570 · Staff Development  
Total 7500 · Other Personnel Expenses  
8000 · Yuk Mobile  
8001 · Insurance  
8004 · Fuel  
Total 8000 · Yuk Mobile  
8100 · Operations & General Exp  
8110 · Supplies  
8111 · General Office Supplies

Washington Poison Center  
Profit & Loss  
August 2020

Total 8110 · Supplies  
8123 · Information Technology  
    8124 · IT Hardware & Equip  
    8125 · Maint. Agreements  
    8126 · IT Services  
    8127 · IT Supplies  
    8128 · IT Software  
    8129 · IT Licenses/subscriptions  
Total 8123 · Information Technology  
8130 · Telephone & telecommunications  
    8131 · Cellphone reimbursement  
    8132 · Program Tele-Communications  
    8130 · Telephone & telecommunications - Other  
Total 8130 · Telephone & telecommunications  
8133 · Professional Services  
8135 · Database - References  
8140 · Postage, shipping, delivery  
8141 · Printing & copying  
8142 · Books, Subscriptions, Reference  
8143 · Records Storage & Shredding  
8151 · Education & Outreach  
    5500 · Education Materials  
    8153 · Media/Social Media  
    8154 · Grant's Exp  
Total 8151 · Education & Outreach  
8195 · Gifts in Kind - non-personnel  
    4144 · Software/Programs  
    8196 · Gifts In-Kind, Phone  
Total 8195 · Gifts in Kind - non-personnel  
Total 8100 · Operations & General Exp  
8200 · Occupancy expenses  
    8201 · Lease - Occupancy



Washington Poison Center  
Profit & Loss  
August 2020

8202 · Office Maintenance  
8203 · Spokane Parking  
8205 · Donated facilities - GAAP  
Total 8200 · Occupancy expenses  
8300 · Travel & Conference  
8301 · Airfare/Travel Costs  
8302 · Registration/Booth Fees  
8304 · Parking  
8305 · Meals (while traveling)  
8306 · Mileage Reimbursement  
Total 8300 · Travel & Conference  
8400 · Depreciation & amortization exp  
8450 · Deprec & amort - allowable  
Total 8400 · Depreciation & amortization exp  
8500 · Other Business Expenses  
8503 · Insurance - Business  
8520 · Advertising & Marketing  
8530 · Promotional Events  
8532 · Education  
Total 8530 · Promotional Events  
8580 · Lobbying  
8596 · Bank Charges  
8597 · Credit Card Processing Charges  
8598 · Bank Service Charges  
Total 8596 · Bank Charges  
Total 8500 · Other Business Expenses  
8600 · Business Tax Expenses  
8615 · Interest Expense - General  
8620 · Sales Taxes  
8630 · UBI Taxes  
Total 8600 · Business Tax Expenses  
8700 · Board Expense

Washington Poison Center  
**Profit & Loss**  
August 2020

8710 · WAPC Board Expense  
Total 8700 · Board Expense  
Total Expense  
Net Ordinary Income  
Other Income/Expense  
Other Income  
80100 · Interest Income  
Total Other Income  
Net Other Income  
Net Income



Washington Poison Center  
**Balance Sheet**  
 As of August 31, 2020

07

	<u>Aug 31, 20</u>	<u>Jul 31, 20</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1010 · Marketplace Check 19033224 BUS	108,452.20	56,737.70	51,714.50	91.15%
1020 · Payroll check Acct 19033216	143,455.75	55,721.10	87,734.65	157.45%
1073 · Money Market Account 4861191908	1,872,735.62	2,089,141.56	-216,405.94	-10.36%
1074 · Operation Reserves	639,412.72	639,385.57	27.15	0.0%
<b>1081 · CDs - Temp Restricted</b>				
1088 · CD - Umpqua Bank 4861700377	103,875.06	103,875.06	0.00	0.0%
<b>Total 1081 · CDs - Temp Restricted</b>	<u>103,875.06</u>	<u>103,875.06</u>	<u>0.00</u>	<u>0.0%</u>
<b>Total Checking/Savings</b>	<u>2,867,931.35</u>	<u>2,944,860.99</u>	<u>-76,929.64</u>	<u>-2.61%</u>
<b>Accounts Receivable</b>				
<b>1110 · Accounts receivable</b>				
1111 · State Contract - A/R	669,232.01	706,656.63	-37,424.62	-5.3%
1115 · Studies - A/R	0.00	6,602.94	-6,602.94	-100.0%
1116 · Grant Misc. - A/R	6,000.00	1,875.00	4,125.00	220.0%
1122 · Data Sales-A/R	400.00	9,025.00	-8,625.00	-95.57%
1124 · Contracted Services	3,100.00	3,100.00	0.00	0.0%
1130 · After Hours Support - A/R	1,200.00	1,933.34	-733.34	-37.93%
1133 · Expert Services	107.00	0.00	107.00	100.0%
1135 · Presentations	750.00	0.00	750.00	100.0%
<b>Total 1110 · Accounts receivable</b>	<u>680,789.01</u>	<u>729,192.91</u>	<u>-48,403.90</u>	<u>-6.64%</u>
<b>Total Accounts Receivable</b>	<u>680,789.01</u>	<u>729,192.91</u>	<u>-48,403.90</u>	<u>-6.64%</u>
<b>Other Current Assets</b>				
1120 · Inventory Asset	17,170.97	17,360.07	-189.10	-1.09%
1299 · Undeposited Funds	-107.00	-186,963.62	186,856.62	99.94%
1450 · Prepaid expenses	66,774.36	77,679.34	-10,904.98	-14.04%
1460 · Accrued Revenue	24,923.16	12,461.58	12,461.58	100.0%
<b>Total Other Current Assets</b>	<u>108,761.49</u>	<u>-79,462.63</u>	<u>188,224.12</u>	<u>236.87%</u>
<b>Total Current Assets</b>	<u>3,657,481.85</u>	<u>3,594,591.27</u>	<u>62,890.58</u>	<u>1.75%</u>
<b>Fixed Assets</b>				
1601 · Mr Yuk Mobile - 1	27,880.20	27,880.20	0.00	0.0%



Washington Poison Center  
**Balance Sheet**  
As of August 31, 2020

07

	<u>Aug 31, 20</u>	<u>Jul 31, 20</u>	<u>\$ Change</u>	<u>% Change</u>
1621 · Office Furniture	75,703.15	75,703.15	0.00	0.0%
1622 · Office Equipment	79,936.73	79,936.73	0.00	0.0%
1623 · Computer Assets	371,412.08	369,417.78	1,994.30	0.54%
1624 · Telephone Equipment	15,935.51	15,935.51	0.00	0.0%
1627 · Accum deprec-Comp Equip FD	-26,502.88	-26,502.88	0.00	0.0%
1628 · Computer & Phone Equipment - FD	26,967.91	26,967.91	0.00	0.0%
1630 · LH Improvements	100,958.31	100,958.31	0.00	0.0%
1640 · Furniture, Fix, & Equipment	35,483.65	43,017.03	-7,533.38	-17.51%
1745 · Accum deprec- furn,fix,equip	-369,806.19	-369,806.19	0.00	0.0%
1750 · Accum. Deprec. Vehicle	-11,152.41	-10,687.74	-464.67	-4.35%
<b>Total Fixed Assets</b>	<u>326,816.06</u>	<u>332,819.81</u>	<u>-6,003.75</u>	<u>-1.8%</u>
<b>TOTAL ASSETS</b>	<u><b>3,984,297.91</b></u>	<u><b>3,927,411.08</b></u>	<u><b>56,886.83</b></u>	<u><b>1.45%</b></u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
2010 · Accounts payable	-4,125.43	-20,572.43	16,447.00	79.95%
<b>Total Accounts Payable</b>	<u>-4,125.43</u>	<u>-20,572.43</u>	<u>16,447.00</u>	<u>79.95%</u>
<b>Credit Cards</b>				
<b>2050 · VISA Cardmember Services</b>				
2056 · VISA - Liebelt - 3374	0.00	875.48	-875.48	-100.0%
2060 · VISA - Ranier 4617	-431.29	678.48	-1,109.77	-163.57%
2062 · VISA - Piwen - 7031	0.00	44.04	-44.04	-100.0%
2063 · VISA - Sirotzki - 0974	450.00	0.00	450.00	100.0%
2064 · VISA - King - 7476	49.00	0.00	49.00	100.0%
2065 · VISA - Churchill - 5580	0.00	9.95	-9.95	-100.0%
2050 · VISA Cardmember Services -	0.98	0.00	0.98	100.0%
<b>Total 2050 · VISA Cardmember Services</b>	<u>68.69</u>	<u>1,607.95</u>	<u>-1,539.26</u>	<u>-95.73%</u>
<b>Total Credit Cards</b>	<u>68.69</u>	<u>1,607.95</u>	<u>-1,539.26</u>	<u>-95.73%</u>
<b>Other Current Liabilities</b>				
2110 · Accrued payroll	24,589.00	24,589.00	0.00	0.0%
2111 · Accrued 125 Plan Withholding	1,569.52	1,298.19	271.33	20.9%

Washington Poison Center  
**Balance Sheet**  
 As of August 31, 2020

07

	<u>Aug 31, 20</u>	<u>Jul 31, 20</u>	<u>\$ Change</u>	<u>% Change</u>
2112 · Accrued FSA Employee Dep Med	4,666.97	6,122.16	-1,455.19	-23.77%
2117 · Accrued 401K Employer	0.89	0.89	0.00	0.0%
2119 · Employee Portion Med PPO	1,540.85	1,065.30	475.55	44.64%
2131 · Accrued payroll taxes - PFML	19.14	19.14	0.00	0.0%
2132 · Accrued payroll taxes L&I EE	2,107.82	1,858.97	248.85	13.39%
2133 · Accrued payroll taxes L&I ER	1,140.51	737.16	403.35	54.72%
2140 · Accrued sales taxes	85.29	85.29	0.00	0.0%
2156 · Accrued Retainers				
2157 · Spokane Reg Health Dst Retai	2,500.00	2,500.00	0.00	0.0%
<b>Total 2156 · Accrued Retainers</b>	<u>2,500.00</u>	<u>2,500.00</u>	<u>0.00</u>	<u>0.0%</u>
2160 · Vacation Accrual	447,951.00	447,951.00	0.00	0.0%
2165 · Deferred Lease Liability	79,646.64	80,665.89	-1,019.25	-1.26%
<b>Total Other Current Liabilities</b>	<u>565,817.63</u>	<u>566,892.99</u>	<u>-1,075.36</u>	<u>-0.19%</u>
<b>Total Current Liabilities</b>	<u>561,760.89</u>	<u>547,928.51</u>	<u>13,832.38</u>	<u>2.52%</u>
Long Term Liabilities				
2778 · Copiers NW Copier Lease	2,823.54	3,714.92	-891.38	-24.0%
2779 · Trebron Lease-EquaLogic SAN #2	218.84	218.84	0.00	0.0%
<b>Total Long Term Liabilities</b>	<u>3,042.38</u>	<u>3,933.76</u>	<u>-891.38</u>	<u>-22.66%</u>
<b>Total Liabilities</b>	<u>564,803.27</u>	<u>551,862.27</u>	<u>12,941.00</u>	<u>2.35%</u>
Equity				
3001 · Opening Bal Equity	-1,166.67	-1,166.67	0.00	0.0%
3010 · Unrestrict (retained earnings)	3,291,766.20	3,291,766.20	0.00	0.0%
Net Income	128,895.11	84,949.28	43,945.83	51.73%
<b>Total Equity</b>	<u>3,419,494.64</u>	<u>3,375,548.81</u>	<u>43,945.83</u>	<u>1.3%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>3,984,297.91</b></u>	<u><b>3,927,411.08</b></u>	<u><b>56,886.83</b></u>	<u><b>1.45%</b></u>