

Washington Poison Center Profit & Loss Budget vs. Actual July through September 2020

	<u>Jul - Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
4000 · Revenue and Other Support				
4001 · Government Funding				
4010 · State DOH Program	370,155.00	370,155.00	0.00	100.0%
4013 · DOH Pass Through (PDEX)	0.00	0.00	0.00	0.0%
4014 · Dept. Of Commerce Direct	37,424.62	40,250.06	-2,825.44	92.98%
4016 · WA Health Care Authority	486,001.74	486,001.78	-0.04	100.0%
4017 · HB 1047 Survey	0.00	13,712.53	-13,712.53	0.0%
4020 · Federal Grant - Enhancement	108,813.66	108,808.97	4.69	100.0%
4021 · Emergency Preparedness	0.00	0.00	0.00	0.0%
4022 · Public Health After Hrs Support	5,230.02	3,750.00	1,480.02	139.47%
4023 · Emergency Gov. Grants/Funding	<u>51,598.68</u>	<u>12,899.58</u>	<u>38,699.10</u>	<u>400.0%</u> Received in full
Total 4001 · Government Funding	1,059,223.72	1,035,577.92	23,645.80	102.28%
4140 · Gifts in kind - GAAP				
4141 · Gifts in kind - phone	6,000.00	6,000.00	0.00	100.0%
4143 · Gift In Kind - office space	1,249.98	1,249.97	0.01	100.0%
4145 · Software/Technical	0.00	0.00	0.00	0.0%
4140 · Gifts in kind - GAAP - Other	0.00	0.00	0.00	0.0%
Total 4140 · Gifts in kind - GAAP	<u>7,249.98</u>	<u>7,249.97</u>	<u>0.01</u>	<u>100.0%</u>
4210 · Donations				
4236 · Donations-Employee	120.00	124.97	-4.97	96.02%
4237 · Board Member Donations	0.00	250.03	-250.03	0.0%
4238 · Individual Donations	793.63	249.94	543.69	317.53%
4239 · Corporate Donations	67.55	124.97	-57.42	54.05%
4241 · Honorarium Donations	0.00	124.97	-124.97	0.0%
4242 · Misc Donations	0.00	62.53	-62.53	0.0%
4210 · Donations - Other	0.00	0.00	0.00	0.0%
Total 4210 · Donations	<u>981.18</u>	<u>937.41</u>	<u>43.77</u>	<u>104.67%</u>
4250 · Grants				
4251 · City Grants	9,303.25	11,625.00	-2,321.75	80.03%
4252 · Program Related	625.00	0.00	625.00	100.0%

Washington Poison Center Profit & Loss Budget vs. Actual July through September 2020

	Jul - Sep 20	Budget	\$ Over Budget	% of Budget	
4260 · Education Related	6,000.00	2,187.56	3,812.44	274.28%	
Total 4250 · Grants	15,928.25	13,812.56	2,115.69	115.32%	
4270 · Fundraising					
4220 · Hospital Fair Share Program	2,500.00	25,000.03	-22,500.03	10.0%	Campaign has not officially
Total 4270 · Fundraising	2,500.00	25,000.03	-22,500.03	10.0%	started
4300 · Education/Training					
4301 · Education Materials	257.32	18.75	238.57	1,372.37%	
4302 · Education Seminars	0.00	250.03	-250.03	0.0%	
Total 4300 · Education/Training	257.32	268.78	-11.46	95.74%	
4350 · Studies/Research					
4351 · Studies	0.00	10,602.75	-10,602.75	0.0%	
4352 · Contract Service Fees	1,592.00	900.00	692.00	176.89%	
Total 4350 · Studies/Research	1,592.00	11,502.75	-9,910.75	13.84%	
4380 · Sales and Services					
4381 · Data Sales	2,250.00	499.97	1,750.03	450.03%	
4382 · Expert Services	750.00	499.97	250.03	150.01%	
4383 · Presentations	750.00				
4384 · Education Services	0.00	2,125.03	-2,125.03	0.0%	
Total 4380 · Sales and Services	3,750.00	3,124.97	625.03	120.0%	
4410 · Uncategorized Income	0.00	0.00	0.00	0.0%	
4425 · Miscellaneous revenue	0.00	25.03	-25.03	0.0%	
Total 4000 · Revenue and Other Support	1,091,482.45	1,097,499.42	-6,016.97	99.45%	
Total Income	1,091,482.45	1,097,499.42	-6,016.97	99.45%	on track with budget Q1
Cost of Goods Sold					
5000 · Cost of Goods Sold	748.66				
Total COGS	748.66				
Gross Profit	1,090,733.79	1,097,499.42	-6,765.63	99.38%	
Expense					
7200 · Salaries & Related Expenses					
7201 · Bonuses					
7202 · Health Education	0.00	0.00	0.00	0.0%	
7203 · Administrative	0.00	0.00	0.00	0.0%	

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	<u>Jul - Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	
7204 · Call Center	0.00	0.00	0.00	0.0%	
Total 7201 · Bonuses	0.00	0.00	0.00	0.0%	
7205 · Vacation Payout	35,394.80	35,000.00	394.80	101.13%	this will come off of accrual
7210 · Officers & Directors Salaries	64,730.76	70,262.40	-5,531.64	92.13%	
7220 · Salaries & Wages					
7225 · Fundraising - Development	2,067.47				
7226 · Health Education	39,072.03	41,051.95	-1,979.92	95.18%	
7227 · Administrative	100,756.66	112,668.43	-11,911.77	89.43%	
7228 · Per Diem	0.00	1,750.03	-1,750.03	0.0%	
7229 · Call Center	453,891.72	487,917.60	-34,025.88	93.03%	
Total 7220 · Salaries & Wages	595,787.88	643,388.01	-47,600.13	92.6%	Due to bi-weekly pay period vs monthly budget
7230 · Pension Plan Contributions					
7235 · Fundraising - Development	14.24				
7236 · Health Education	552.08	1,642.07	-1,089.99	33.62%	
7237 · Administrative	4,532.77	7,317.21	-2,784.44	61.95%	
7239 · Call Center	12,572.63	18,826.69	-6,254.06	66.78%	
Total 7230 · Pension Plan Contributions	17,671.72	27,785.97	-10,114.25	63.6%	due to allocated pension funding for those inactive
7240 · Employee Benefits - not pension					
7241 · Opt Out	700.00	550.03	149.97	127.27%	
7245 · Fundraising - Development	170.04				
7246 · Health Education	3,931.44	4,217.80	-286.36	93.21%	
7247 · Administrative	11,884.36	14,903.78	-3,019.42	79.74%	
7249 · Call Center	34,619.16	36,338.08	-1,718.92	95.27%	
Total 7240 · Employee Benefits - not pension	51,305.00	56,009.69	-4,704.69	91.6%	
7250 · Payroll taxes					
7252 · Vacaton Payout Taxes	0.00	3,500.00	-3,500.00	0.0%	waiting on report from paychex
7255 · Fundraising - Development	157.98				
7256 · Health Education	3,233.02	3,402.59	-169.57	95.02%	
7257 · Administrative	9,588.72	11,609.70	-2,020.98	82.59%	
7258 · Per Diem	0.00	175.03	-175.03	0.0%	
7259 · Call Center	36,751.05	39,368.69	-2,617.64	93.35%	
Total 7250 · Payroll taxes	49,730.77	58,056.01	-8,325.24	85.66%	

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Total 7200 · Salaries & Related Expenses	814,620.93	890,502.08	-75,881.15	91.48%
7300 · Contracted Medical Direction				
7301 · Contracted Medical Director(s)	13,000.00	16,999.97	-3,999.97	76.47%
7302 · Contr. Consulting Toxicologists	16,585.00	15,750.00	835.00	105.3%
Total 7300 · Contracted Medical Direction	29,585.00	32,749.97	-3,164.97	90.34%
7500 · Other Personnel Expenses				
7515 · Contractors				
7516 · Education	0.00	0.00	0.00	0.0%
7517 · Administrative	0.00	0.00	0.00	0.0%
7518 · Call Center	0.00	0.00	0.00	0.0%
7519 · Misc. Staff	0.00	0.00	0.00	0.0%
Total 7515 · Contractors	0.00	0.00	0.00	0.0%
7540 · Professional fees - HR	0.00	637.50	-637.50	0.0%
7550 · Temporary Help	0.00	49.97	-49.97	0.0%
7560 · H/R Resources	3,284.34	3,124.97	159.37	105.1%
7570 · Staff Development				
7571 · Career Improvement Program	49.00	1,249.97	-1,200.97	3.92%
7572 · Employee Recognition	250.00	287.53	-37.53	86.95%
7573 · Employee Meals/Events	0.00	437.53	-437.53	0.0%
7574 · Employee training	0.00	1,174.97	-1,174.97	0.0%
7575 · Misc.	0.00	0.00	0.00	0.0%
7576 · CSPI Reimbursement	0.00	1,249.97	-1,249.97	0.0%
7570 · Staff Development - Other	5.49	0.00	5.49	100.0%
Total 7570 · Staff Development	304.49	4,399.97	-4,095.48	6.92% mostly due to pandemic
Total 7500 · Other Personnel Expenses	3,588.83	8,212.41	-4,623.58	43.7%
8000 · Yuk Mobile				
8001 · Insurance	696.17	124.97	571.20	557.07%
8002 · Parking	0.00	25.03	-25.03	0.0%
8003 · Taxes & Licensing	0.00	127.50	-127.50	0.0%
8004 · Fuel	0.00	124.97	-124.97	0.0%
8005 · Maintenance & Service	950.00	62.53	887.47	1,519.27%
8006 · Misc.	60.55	12.47	48.08	485.57%

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Total 8000 · Yuk Mobile	1,706.72	477.47	1,229.25	357.45%
8100 · Operations & General Exp				
8110 · Supplies				
8111 · General Office Supplies	336.64	1,999.97	-1,663.33	16.83%
8112 · Education Dept Supplies	0.00	287.53	-287.53	0.0%
8113 · Furniture-Equip (non asset)	0.00	375.00	-375.00	0.0%
8114 · Promotional Items	0.00	0.00	0.00	0.0%
8110 · Supplies - Other	0.00	0.00	0.00	0.0%
Total 8110 · Supplies	336.64	2,662.50	-2,325.86	12.64% due to pandemic
8115 · Meals - Poison Center	0.00	124.97	-124.97	0.0%
8123 · Information Technology				
8124 · IT Hardware & Equip	383.90	4,024.97	-3,641.07	9.54%
8125 · Maint. Agreements	0.00	900.00	-900.00	0.0%
8126 · IT Services	358.56	1,999.97	-1,641.41	17.93%
8127 · IT Supplies	0.00	649.97	-649.97	0.0%
8128 · IT Software	272.00	750.00	-478.00	36.27%
8129 · IT Licenses/subscriptions	1,145.62	1,934.23	-788.61	59.23%
Total 8123 · Information Technology	2,160.08	10,259.14	-8,099.06	21.06% will use within the year
8130 · Telephone & telecommunications				
8131 · Cellphone reimbursement	467.29	499.97	-32.68	93.46%
8132 · Program Tele-Communications	16,487.65	16,480.31	7.34	100.05%
8130 · Telephone & telecommunications -	0.00	0.00	0.00	0.0%
Total 8130 · Telephone & telecommunications	16,954.94	16,980.28	-25.34	99.85%
8133 · Professional Services	0.00	0.00	0.00	0.0%
8135 · Database - References	0.00	0.00	0.00	0.0%
8140 · Postage, shipping, delivery	1,140.37	2,275.03	-1,134.66	50.13%
8141 · Printing & copying	244.04	3,055.03	-2,810.99	7.99%
8142 · Books, Subscriptions, Reference	25,857.35	26,393.72	-536.37	97.97%
8143 · Records Storage & Shredding	579.00	519.95	59.05	111.36%
8151 · Education & Outreach				
5500 · Education Materials	0.00	6,499.97	-6,499.97	0.0%
8153 · Media/Social Media	43.45	1,425.00	-1,381.55	3.05%

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8154 · Grant's Exp	2,000.00	6,619.12	-4,619.12	30.22%	verdant restricted funds
8156 · Educational Events/Training	0.00	250.03	-250.03	0.0%	
8157 · Translation Services	0.00	499.97	-499.97	0.0%	
8158 · Promotional Events	0.00	874.97	-874.97	0.0%	
8159 · All other Edu/Outreach Exp	0.00	118.78	-118.78	0.0%	
Total 8151 · Education & Outreach	2,043.45	16,287.84	-14,244.39	12.55%	
8185 · Licensing	40.00	214.97	-174.97	18.61%	
8195 · Gifts in Kind - non-personnel					
4144 · Software/Programs	0.00	0.00	0.00	0.0%	
8196 · Gifts In-Kind, Phone	6,000.00	6,000.00	0.00	100.0%	
8195 · Gifts in Kind - non-personnel - Other	0.00	0.00	0.00	0.0%	
Total 8195 · Gifts in Kind - non-personnel	6,000.00	6,000.00	0.00	100.0%	
Total 8100 · Operations & General Exp	55,355.87	84,773.43	-29,417.56	65.3%	
8200 · Occupancy expenses					
8201 · Lease - Occupancy	29,018.49	32,714.58	-3,696.09	88.7%	
8202 · Office Maintenance	445.91	250.03	195.88	178.34%	
8203 · Spokane Parking	131.44	175.03	-43.59	75.1%	
8205 · Donated facilities - GAAP	1,249.98	1,249.97	0.01	100.0%	
Total 8200 · Occupancy expenses	30,845.82	34,389.61	-3,543.79	89.7%	
8300 · Travel & Conference					
8301 · Airfare/Travel Costs	0.00	555.00	-555.00	0.0%	
8302 · Registration/Booth Fees	2,555.00	2,044.97	510.03	124.94%	
8303 · Hotel	0.00	1,500.00	-1,500.00	0.0%	
8304 · Parking	0.00	118.78	-118.78	0.0%	
8305 · Meals (while traveling)	0.00	801.28	-801.28	0.0%	
8306 · Mileage Reimbursement	0.00	667.83	-667.83	0.0%	
8307 · Misc.	0.00	135.00	-135.00	0.0%	
8300 · Travel & Conference - Other	0.00	0.00	0.00	0.0%	
Total 8300 · Travel & Conference	2,555.00	5,822.86	-3,267.86	43.88%	
8400 · Depreciation & amortization exp					
8450 · Deprec & amort - allowable	23,994.15	1,249.97	22,744.18	1,919.58%	
Total 8400 · Depreciation & amortization exp	23,994.15	1,249.97	22,744.18	1,919.58%	

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8500 · Other Business Expenses				
8501 · Consulting Fees	0.00	250.03	-250.03	0.0%
8502 · Professional Fees	0.00	124.97	-124.97	0.0%
8503 · Insurance - Business	7,154.26	8,448.78	-1,294.52	84.68%
8504 · Membership Dues - Organization	40.00	2,387.46	-2,347.46	1.68%
8505 · Fundraising	0.00	762.47	-762.47	0.0%
8506 · Accounting Fees	5,250.00	3,937.50	1,312.50	133.33%
8507 · Legal Fees	0.00	1,249.97	-1,249.97	0.0%
8520 · Advertising & Marketing	3,368.52	0.00	3,368.52	100.0%
8530 · Promotional Events	0.00	0.00	0.00	0.0%
8580 · Lobbying	9,000.00	11,250.00	-2,250.00	80.0%
8585 · Donation Processing Fees				
8586 · Network for Good	0.00	12.47	-12.47	0.0%
8585 · Donation Processing Fees - Other	0.00	0.00	0.00	0.0%
Total 8585 · Donation Processing Fees	0.00	12.47	-12.47	0.0%
8590 · Other Expenses	0.00	0.00	0.00	0.0%
8596 · Bank Charges				
8597 · Credit Card Processing Charges	0.98	4.97	-3.99	19.72%
8598 · Bank Service Charges	237.75	150.00	87.75	158.5%
Total 8596 · Bank Charges	238.73	154.97	83.76	154.05%
Total 8500 · Other Business Expenses	25,051.51	28,578.62	-3,527.11	87.66%
8600 · Business Tax Expenses				
8601 · State & County Tax	0.00	7.50	-7.50	0.0%
8615 · Interest Expense - General	44.14	124.97	-80.83	35.32%
8620 · Sales Taxes	97.94	2,500.03	-2,402.09	3.92%
8630 · UBI Taxes	600.60	325.03	275.57	184.78%
8650 · Taxes - Other	25.00	18.75	6.25	133.33%
Total 8600 · Business Tax Expenses	767.68	2,976.28	-2,208.60	25.79%
8700 · Board Expense				
8710 · WAPC Board Expense	1.57	996.28	-994.71	0.16%
Total 8700 · Board Expense	1.57	996.28	-994.71	0.16%
Total Expense	988,073.08	1,090,728.98	-102,655.90	90.59% Q1 currently under budget

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Net Ordinary Income	102,660.71	6,770.44	95,890.27	1,516.31%
Other Income/Expense				
Other Income				
80100 · Interest Income	420.78	625.03	-204.25	67.32%
Total Other Income	420.78	625.03	-204.25	67.32%
Net Other Income	420.78	625.03	-204.25	67.32%
	<u>103,081.49</u>	<u>7,395.47</u>	<u>95,686.02</u>	<u>1,393.85%</u>

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Income				
4000 · Revenue and Other Support				
4001 · Government Funding				
4010 · State DOH Program	123,385.00	123,385.00	0.00	100.0%
4013 · DOH Pass Through (PDEX)	0.00	0.00	0.00	0.0%
4014 · Dept. Of Commerce Direct	37,424.62	13,416.74	24,007.88	278.94%
4016 · WA Health Care Authority	162,000.58	162,000.62	-0.04	100.0%
4017 · HB 1047 Survey	0.00	4,570.87	-4,570.87	0.0%
4020 · Federal Grant - Enhancement	36,272.00	36,269.63	2.37	100.01%
4021 · Emergency Preparedness	0.00	0.00	0.00	0.0%
4022 · Public Health After Hrs Support	2,351.68	1,250.00	1,101.68	188.13%
4023 · Emergency Gov. Grants/Funding	34,398.88	4,299.86	30,099.02	800.0%
Total 4001 · Government Funding	395,832.76	345,192.72	50,640.04	114.67%
4140 · Gifts in kind - GAAP				
4141 · Gifts in kind - phone	2,000.00	2,000.00	0.00	100.0%
4143 · Gift In Kind - office space	416.66	416.63	0.03	100.01%
4145 · Software/Technical	0.00	0.00	0.00	0.0%
4140 · Gifts in kind - GAAP - Other	0.00	0.00	0.00	0.0%
Total 4140 · Gifts in kind - GAAP	2,416.66	2,416.63	0.03	100.0%
4210 · Donations				
4236 · Donations-Employee	40.00	41.63	-1.63	96.09%
4237 · Board Member Donations	0.00	83.37	-83.37	0.0%
4238 · Individual Donations	138.11	83.26	54.85	165.88%
4239 · Corporate Donations	10.00	41.63	-31.63	24.02%
4241 · Honorarium Donations	0.00	41.63	-41.63	0.0%
4242 · Misc Donations	0.00	20.87	-20.87	0.0%
4210 · Donations - Other	0.00	0.00	0.00	0.0%
Total 4210 · Donations	188.11	312.39	-124.28	60.22%
4250 · Grants				
4251 · City Grants	3,303.25	3,875.00	-571.75	85.25%
4252 · Program Related	0.00	0.00	0.00	0.0%

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4260 · Education Related	0.00	729.24	-729.24	0.0%
Total 4250 · Grants	3,303.25	4,604.24	-1,300.99	71.74%
4270 · Fundraising				
4220 · Hospital Fair Share Program	2,500.00	8,333.37	-5,833.37	30.0%
Total 4270 · Fundraising	2,500.00	8,333.37	-5,833.37	30.0%
4300 · Education/Training				
4301 · Education Materials	0.00	6.25	-6.25	0.0%
4302 · Education Seminars	0.00	83.37	-83.37	0.0%
Total 4300 · Education/Training	0.00	89.62	-89.62	0.0%
4350 · Studies/Research				
4351 · Studies	0.00	3,534.25	-3,534.25	0.0%
4352 · Contract Service Fees	0.00	300.00	-300.00	0.0%
Total 4350 · Studies/Research	0.00	3,834.25	-3,834.25	0.0%
4380 · Sales and Services				
4381 · Data Sales	400.00	166.63	233.37	240.05%
4382 · Expert Services	0.00	166.63	-166.63	0.0%
4384 · Education Services	0.00	708.37	-708.37	0.0%
Total 4380 · Sales and Services	400.00	1,041.63	-641.63	38.4%
4410 · Uncategorized Income	0.00	0.00	0.00	0.0%
4425 · Miscellaneous revenue	0.00	8.37	-8.37	0.0%
Total 4000 · Revenue and Other Support	404,640.78	365,833.22	38,807.56	110.61%
Total Income	404,640.78	365,833.22	38,807.56	110.61%
Cost of Goods Sold				
5000 · Cost of Goods Sold	233.60			
Total COGS	233.60			
	404,407.18	365,833.22	38,573.96	110.54%
Expense				
7200 · Salaries & Related Expenses				
7201 · Bonuses				
7202 · Health Education	0.00	0.00	0.00	0.0%
7203 · Administrative	0.00	0.00	0.00	0.0%
7204 · Call Center	0.00	0.00	0.00	0.0%

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 July through September 2020

	<u>Jul 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Total 7201 · Bonuses	0.00	0.00	0.00	0.0%
7205 · Vacation Payout	0.00	0.00	0.00	0.0%
7210 · Officers & Directors Salaries	21,576.92	23,420.80	-1,843.88	92.13%
7220 · Salaries & Wages				
7225 · Fundraising - Development	920.96			
7226 · Health Education	12,817.73	13,683.99	-866.26	93.67%
7227 · Administrative	33,560.03	37,556.17	-3,996.14	89.36%
7228 · Per Diem	0.00	583.37	-583.37	0.0%
7229 · Call Center	152,292.47	162,639.18	-10,346.71	93.64%
Total 7220 · Salaries & Wages	199,591.19	214,462.71	-14,871.52	93.07%
7230 · Pension Plan Contributions				
7235 · Fundraising - Development	10.79			
7236 · Health Education	143.48	547.35	-403.87	26.21%
7237 · Administrative	1,513.13	2,439.05	-925.92	62.04%
7239 · Call Center	4,113.09	6,275.55	-2,162.46	65.54%
Total 7230 · Pension Plan Contributions	5,780.49	9,261.95	-3,481.46	62.41%
7240 · Employee Benefits - not pension				
7241 · Opt Out	200.00	183.37	16.63	109.07%
7245 · Fundraising - Development	62.84			
7246 · Health Education	1,233.69	1,405.92	-172.23	87.75%
7247 · Administrative	2,926.78	4,967.96	-2,041.18	58.91%
7249 · Call Center	12,370.40	12,112.72	257.68	102.13%
Total 7240 · Employee Benefits - not pension	16,793.71	18,669.97	-1,876.26	89.95%
7250 · Payroll taxes				
7252 · Vacaton Payout Taxes	0.00	0.00	0.00	0.0%
7255 · Fundraising - Development	63.39			
7256 · Health Education	1,067.13	1,134.23	-67.10	94.08%
7257 · Administrative	2,945.96	3,869.90	-923.94	76.13%
7258 · Per Diem	0.00	58.37	-58.37	0.0%
7259 · Call Center	11,885.58	13,122.95	-1,237.37	90.57%
Total 7250 · Payroll taxes	15,962.06	18,185.45	-2,223.39	87.77%
Total 7200 · Salaries & Related Expenses	259,704.37	284,000.88	-24,296.51	91.45%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Jul 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
7300 · Contracted Medical Direction				
7301 · Contracted Medical Director(s)	4,000.00	5,666.63	-1,666.63	70.59%
7302 · Contr. Consulting Toxicologists	8,167.00	5,250.00	2,917.00	155.56%
Total 7300 · Contracted Medical Direction	<u>12,167.00</u>	<u>10,916.63</u>	<u>1,250.37</u>	<u>111.45%</u>
7500 · Other Personnel Expenses				
7515 · Contractors				
7516 · Education	0.00	0.00	0.00	0.0%
7517 · Administrative	0.00	0.00	0.00	0.0%
7518 · Call Center	0.00	0.00	0.00	0.0%
7519 · Misc. Staff	0.00	0.00	0.00	0.0%
Total 7515 · Contractors	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
7540 · Professional fees - HR	0.00	212.50	-212.50	0.0%
7550 · Temporary Help	0.00	16.63	-16.63	0.0%
7560 · H/R Resources	1,324.83	1,041.63	283.20	127.19%
7570 · Staff Development				
7571 · Career Improvement Program	0.00	416.63	-416.63	0.0%
7572 · Employee Recognition	250.00	95.87	154.13	260.77%
7573 · Employee Meals/Events	0.00	145.87	-145.87	0.0%
7574 · Employee training	0.00	391.63	-391.63	0.0%
7575 · Misc.	0.00	0.00	0.00	0.0%
7576 · CSPI Reimbursement	0.00	416.63	-416.63	0.0%
7570 · Staff Development - Other	0.00	0.00	0.00	0.0%
Total 7570 · Staff Development	<u>250.00</u>	<u>1,466.63</u>	<u>-1,216.63</u>	<u>17.05%</u>
Total 7500 · Other Personnel Expenses	<u>1,574.83</u>	<u>2,737.39</u>	<u>-1,162.56</u>	<u>57.53%</u>
8000 · Yuk Mobile				
8001 · Insurance	221.33	41.63	179.70	531.66%
8002 · Parking	0.00	8.37	-8.37	0.0%
8003 · Taxes & Licensing	0.00	42.50	-42.50	0.0%
8004 · Fuel	0.00	41.63	-41.63	0.0%
8005 · Maintenance & Service	0.00	20.87	-20.87	0.0%
8006 · Misc.	0.00	4.13	-4.13	0.0%
Total 8000 · Yuk Mobile	<u>221.33</u>	<u>159.13</u>	<u>62.20</u>	<u>139.09%</u>

Washington Poison Center
Profit & Loss Budget vs. Actual
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	<u>Jul 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8100 · Operations & General Exp				
8110 · Supplies				
8111 · General Office Supplies	292.71	666.63	-373.92	43.91%
8112 · Education Dept Supplies	0.00	95.87	-95.87	0.0%
8113 · Furniture-Equip (non asset)	0.00	125.00	-125.00	0.0%
8114 · Promotional Items	0.00	0.00	0.00	0.0%
8110 · Supplies - Other	0.00	0.00	0.00	0.0%
Total 8110 · Supplies	<u>292.71</u>	<u>887.50</u>	<u>-594.79</u>	<u>32.98%</u>
8115 · Meals - Poison Center	0.00	41.63	-41.63	0.0%
8123 · Information Technology				
8124 · IT Hardware & Equip	383.90	1,341.63	-957.73	28.61%
8125 · Maint. Agreements	0.00	300.00	-300.00	0.0%
8126 · IT Services	97.04	666.63	-569.59	14.56%
8127 · IT Supplies	0.00	216.63	-216.63	0.0%
8128 · IT Software	0.00	250.00	-250.00	0.0%
8129 · IT Licenses/subscriptions	692.54	644.77	47.77	107.41%
Total 8123 · Information Technology	<u>1,173.48</u>	<u>3,419.66</u>	<u>-2,246.18</u>	<u>34.32%</u>
8130 · Telephone & telecommunications				
8131 · Cellphone reimbursement	446.96	166.63	280.33	268.24%
8132 · Program Tele-Communications	6,070.37	5,493.41	576.96	110.5%
8130 · Telephone & telecommunications -	0.00	0.00	0.00	0.0%
Total 8130 · Telephone & telecommunications	<u>6,517.33</u>	<u>5,660.04</u>	<u>857.29</u>	<u>115.15%</u>
8133 · Professional Services	0.00	0.00	0.00	0.0%
8135 · Database - References	0.00	0.00	0.00	0.0%
8140 · Postage, shipping, delivery	418.42	758.37	-339.95	55.17%
8141 · Printing & copying	0.00	1,018.37	-1,018.37	0.0%
8142 · Books, Subscriptions, Reference	7,852.28	8,797.90	-945.62	89.25%
8143 · Records Storage & Shredding	180.00	173.31	6.69	103.86%
8151 · Education & Outreach				
5500 · Education Materials	0.00	2,166.63	-2,166.63	0.0%
8153 · Media/Social Media	0.00	475.00	-475.00	0.0%
8154 · Grant's Exp	0.00	2,206.38	-2,206.38	0.0%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	Jul 20	Budget	\$ Over Budget	% of Budget
8156 · Educational Events/Training	0.00	83.37	-83.37	0.0%
8157 · Translation Services	0.00	166.63	-166.63	0.0%
8158 · Promotional Events	0.00	291.63	-291.63	0.0%
8159 · All other Edu/Outreach Exp	0.00	39.62	-39.62	0.0%
Total 8151 · Education & Outreach	0.00	5,429.26	-5,429.26	0.0%
8185 · Licensing	40.00	71.63	-31.63	55.84%
8195 · Gifts in Kind - non-personnel				
4144 · Software/Programs	0.00	0.00	0.00	0.0%
8196 · Gifts In-Kind, Phone	2,000.00	2,000.00	0.00	100.0%
8195 · Gifts in Kind - non-personnel - Other	0.00	0.00	0.00	0.0%
Total 8195 · Gifts in Kind - non-personnel	2,000.00	2,000.00	0.00	100.0%
Total 8100 · Operations & General Exp	18,474.22	28,257.67	-9,783.45	65.38%
8200 · Occupancy expenses				
8201 · Lease - Occupancy	9,672.83	10,904.86	-1,232.03	88.7%
8202 · Office Maintenance	0.00	83.37	-83.37	0.0%
8203 · Spokane Parking	65.72	58.37	7.35	112.59%
8205 · Donated facilities - GAAP	416.66	416.63	0.03	100.01%
Total 8200 · Occupancy expenses	10,155.21	11,463.23	-1,308.02	88.59%
8300 · Travel & Conference				
8301 · Airfare/Travel Costs	0.00	185.00	-185.00	0.0%
8302 · Registration/Booth Fees	865.00	681.63	183.37	126.9%
8303 · Hotel	0.00	500.00	-500.00	0.0%
8304 · Parking	0.00	39.62	-39.62	0.0%
8305 · Meals (while traveling)	0.00	267.12	-267.12	0.0%
8306 · Mileage Reimbursement	0.00	222.61	-222.61	0.0%
8307 · Misc.	0.00	45.00	-45.00	0.0%
8300 · Travel & Conference - Other	0.00	0.00	0.00	0.0%
Total 8300 · Travel & Conference	865.00	1,940.98	-1,075.98	44.57%
8400 · Depreciation & amortization exp				
8450 · Deprec & amort - allowable	7,998.05	416.63	7,581.42	1,919.7%
Total 8400 · Depreciation & amortization exp	7,998.05	416.63	7,581.42	1,919.7%
8500 · Other Business Expenses				

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Jul 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8501 · Consulting Fees	0.00	83.37	-83.37	0.0%
8502 · Professional Fees	0.00	41.63	-41.63	0.0%
8503 · Insurance - Business	1,945.66	2,816.22	-870.56	69.09%
8504 · Membership Dues - Organization	40.00	795.80	-755.80	5.03%
8505 · Fundraising	0.00	254.13	-254.13	0.0%
8506 · Accounting Fees	0.00	1,312.50	-1,312.50	0.0%
8507 · Legal Fees	0.00	416.63	-416.63	0.0%
8520 · Advertising & Marketing	3,367.47	0.00	3,367.47	100.0%
8530 · Promotional Events	0.00	0.00	0.00	0.0%
8580 · Lobbying	3,000.00	3,750.00	-750.00	80.0%
8585 · Donation Processing Fees				
8586 · Network for Good	0.00	4.13	-4.13	0.0%
8585 · Donation Processing Fees - Other	0.00	0.00	0.00	0.0%
Total 8585 · Donation Processing Fees	0.00	4.13	-4.13	0.0%
8590 · Other Expenses	0.00	0.00	0.00	0.0%
8596 · Bank Charges				
8597 · Credit Card Processing Charges	0.00	1.63	-1.63	0.0%
8598 · Bank Service Charges	84.25	50.00	34.25	168.5%
Total 8596 · Bank Charges	84.25	51.63	32.62	163.18%
Total 8500 · Other Business Expenses	8,437.38	9,526.04	-1,088.66	88.57%
8600 · Business Tax Expenses				
8601 · State & County Tax	0.00	2.50	-2.50	0.0%
8615 · Interest Expense - General	1.04	41.63	-40.59	2.5%
8620 · Sales Taxes	49.19	833.37	-784.18	5.9%
8630 · UBI Taxes	0.00	108.37	-108.37	0.0%
8650 · Taxes - Other	0.00	6.25	-6.25	0.0%
Total 8600 · Business Tax Expenses	50.23	992.12	-941.89	5.06%
8700 · Board Expense				
8710 · WAPC Board Expense	0.00	332.12	-332.12	0.0%
Total 8700 · Board Expense	0.00	332.12	-332.12	0.0%
Total Expense	319,647.62	350,742.82	-31,095.20	91.13%
	84,759.56	15,090.40	69,669.16	561.68%

Washington Poison Center
Profit & Loss Budget vs. Actual
July through September 2020

	<u>Jul 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
80100 · Interest Income	189.72	208.37	-18.65	91.05%
	<u>189.72</u>	<u>208.37</u>	<u>-18.65</u>	<u>91.05%</u>
	189.72	208.37	-18.65	91.05%
	<u>84,949.28</u>	<u>15,298.77</u>	<u>69,650.51</u>	<u>555.27%</u>

Washington Poison Center
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	<u>Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
4000 · Revenue and Other Support				
4001 · Government Funding				
4010 · State DOH Program	123,385.00	123,385.00	0.00	100.0%
4013 · DOH Pass Through (PDEX)	0.00	0.00	0.00	0.0%
4014 · Dept. Of Commerce Direct	0.00	13,416.66	-13,416.66	0.0%
4016 · WA Health Care Authority	162,000.58	162,000.58	0.00	100.0%
4017 · HB 1047 Survey	0.00	4,570.83	-4,570.83	0.0%
4020 · Federal Grant - Enhancement	36,272.00	36,269.67	2.33	100.01%
4021 · Emergency Preparedness	0.00	0.00	0.00	0.0%
4022 · Public Health After Hrs Support	1,410.00	1,250.00	160.00	112.8%
4023 · Emergency Gov. Grants/Funding	17,199.80	4,299.86	12,899.94	400.01%
Total 4001 · Government Funding	<u>340,267.38</u>	<u>345,192.60</u>	<u>-4,925.22</u>	<u>98.57%</u>
4140 · Gifts in kind - GAAP				
4141 · Gifts in kind - phone	2,000.00	2,000.00	0.00	100.0%
4143 · Gift In Kind - office space	416.66	416.67	-0.01	100.0%
4145 · Software/Technical	0.00	0.00	0.00	0.0%
4140 · Gifts in kind - GAAP - Other	0.00	0.00	0.00	0.0%
Total 4140 · Gifts in kind - GAAP	<u>2,416.66</u>	<u>2,416.67</u>	<u>-0.01</u>	<u>100.0%</u>
4210 · Donations				
4236 · Donations-Employee	40.00	41.67	-1.67	95.99%
4237 · Board Member Donations	0.00	83.33	-83.33	0.0%
4238 · Individual Donations	336.77	83.34	253.43	404.09%
4239 · Corporate Donations	36.96	41.67	-4.71	88.7%
4241 · Honorarium Donations	0.00	41.67	-41.67	0.0%
4242 · Misc Donations	0.00	20.83	-20.83	0.0%
4210 · Donations - Other	0.00	0.00	0.00	0.0%
Total 4210 · Donations	<u>413.73</u>	<u>312.51</u>	<u>101.22</u>	<u>132.39%</u>
4250 · Grants				
4251 · City Grants	6,000.00	3,875.00	2,125.00	154.84%
4252 · Program Related	0.00	0.00	0.00	0.0%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
4260 · Education Related	6,000.00	729.16	5,270.84	822.87%
Total 4250 · Grants	12,000.00	4,604.16	7,395.84	260.63%
4270 · Fundraising				
4220 · Hospital Fair Share Program	0.00	8,333.33	-8,333.33	0.0%
Total 4270 · Fundraising	0.00	8,333.33	-8,333.33	0.0%
4300 · Education/Training				
4301 · Education Materials	0.00	6.25	-6.25	0.0%
4302 · Education Seminars	0.00	83.33	-83.33	0.0%
Total 4300 · Education/Training	0.00	89.58	-89.58	0.0%
4350 · Studies/Research				
4351 · Studies	0.00	3,534.25	-3,534.25	0.0%
4352 · Contract Service Fees	107.00	300.00	-193.00	35.67%
Total 4350 · Studies/Research	107.00	3,834.25	-3,727.25	2.79%
4380 · Sales and Services				
4381 · Data Sales	0.00	166.67	-166.67	0.0%
4382 · Expert Services	0.00	166.67	-166.67	0.0%
4383 · Presentations	750.00			
4384 · Education Services	0.00	708.33	-708.33	0.0%
Total 4380 · Sales and Services	750.00	1,041.67	-291.67	72.0%
4410 · Uncategorized Income	0.00	0.00	0.00	0.0%
4425 · Miscellaneous revenue	0.00	8.33	-8.33	0.0%
Total 4000 · Revenue and Other Support	355,954.77	365,833.10	-9,878.33	97.3%
Total Income	355,954.77	365,833.10	-9,878.33	97.3%
Cost of Goods Sold				
5000 · Cost of Goods Sold	189.10			
Total COGS	189.10			
Gross Profit	355,765.67	365,833.10	-10,067.43	97.25%
Expense				
7200 · Salaries & Related Expenses				
7201 · Bonuses				
7202 · Health Education	0.00	0.00	0.00	0.0%
7203 · Administrative	0.00	0.00	0.00	0.0%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
7204 · Call Center	0.00	0.00	0.00	0.0%
Total 7201 · Bonuses	0.00	0.00	0.00	0.0%
7205 · Vacation Payout	0.00	0.00	0.00	0.0%
7210 · Officers & Directors Salaries	21,576.92	23,420.80	-1,843.88	92.13%
7220 · Salaries & Wages				
7225 · Fundraising - Development	787.55			
7226 · Health Education	12,733.69	13,683.99	-950.30	93.06%
7227 · Administrative	33,777.49	37,556.13	-3,778.64	89.94%
7228 · Per Diem	0.00	583.33	-583.33	0.0%
7229 · Call Center	147,378.29	162,639.21	-15,260.92	90.62%
Total 7220 · Salaries & Wages	194,677.02	214,462.66	-19,785.64	90.77%
7230 · Pension Plan Contributions				
7235 · Fundraising - Development	0.00			
7236 · Health Education	140.11	547.36	-407.25	25.6%
7237 · Administrative	1,527.29	2,439.08	-911.79	62.62%
7239 · Call Center	3,960.71	6,275.57	-2,314.86	63.11%
Total 7230 · Pension Plan Contributions	5,628.11	9,262.01	-3,633.90	60.77%
7240 · Employee Benefits - not pension				
7241 · Opt Out	200.00	183.33	16.67	109.09%
7245 · Fundraising - Development	65.69			
7246 · Health Education	1,365.67	1,405.94	-40.27	97.14%
7247 · Administrative	4,199.58	4,967.91	-768.33	84.53%
7249 · Call Center	11,227.59	12,112.68	-885.09	92.69%
Total 7240 · Employee Benefits - not pension	17,058.53	18,669.86	-1,611.33	91.37%
7250 · Payroll taxes				
7252 · Vacaton Payout Taxes	0.00	0.00	0.00	0.0%
7255 · Fundraising - Development	64.92			
7256 · Health Education	1,075.70	1,134.18	-58.48	94.84%
7257 · Administrative	2,892.28	3,869.90	-977.62	74.74%
7258 · Per Diem	0.00	58.33	-58.33	0.0%
7259 · Call Center	11,438.30	13,122.87	-1,684.57	87.16%
Total 7250 · Payroll taxes	15,471.20	18,185.28	-2,714.08	85.08%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Total 7200 · Salaries & Related Expenses	254,411.78	284,000.61	-29,588.83	89.58%
7300 · Contracted Medical Direction				
7301 · Contracted Medical Director(s)	4,000.00	5,666.67	-1,666.67	70.59%
7302 · Contr. Consulting Toxicologists	5,167.00	5,250.00	-83.00	98.42%
Total 7300 · Contracted Medical Direction	<u>9,167.00</u>	<u>10,916.67</u>	<u>-1,749.67</u>	<u>83.97%</u>
7500 · Other Personnel Expenses				
7515 · Contractors				
7516 · Education	0.00	0.00	0.00	0.0%
7517 · Administrative	0.00	0.00	0.00	0.0%
7518 · Call Center	0.00	0.00	0.00	0.0%
7519 · Misc. Staff	0.00	0.00	0.00	0.0%
Total 7515 · Contractors	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
7540 · Professional fees - HR	0.00	212.50	-212.50	0.0%
7550 · Temporary Help	0.00	16.67	-16.67	0.0%
7560 · H/R Resources	936.22	1,041.67	-105.45	89.88%
7570 · Staff Development				
7571 · Career Improvement Program	49.00	416.67	-367.67	11.76%
7572 · Employee Recognition	0.00	95.83	-95.83	0.0%
7573 · Employee Meals/Events	0.00	145.83	-145.83	0.0%
7574 · Employee training	0.00	391.67	-391.67	0.0%
7575 · Misc.	0.00	0.00	0.00	0.0%
7576 · CSPI Reimbursement	0.00	416.67	-416.67	0.0%
7570 · Staff Development - Other	0.00	0.00	0.00	0.0%
Total 7570 · Staff Development	<u>49.00</u>	<u>1,466.67</u>	<u>-1,417.67</u>	<u>3.34%</u>
Total 7500 · Other Personnel Expenses	<u>985.22</u>	<u>2,737.51</u>	<u>-1,752.29</u>	<u>35.99%</u>
8000 · Yuk Mobile				
8001 · Insurance	237.42	41.67	195.75	569.76%
8002 · Parking	0.00	8.33	-8.33	0.0%
8003 · Taxes & Licensing	0.00	42.50	-42.50	0.0%
8004 · Fuel	0.00	41.67	-41.67	0.0%
8005 · Maintenance & Service	0.00	20.83	-20.83	0.0%
8006 · Misc.	0.00	4.17	-4.17	0.0%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Total 8000 · Yuk Mobile	237.42	159.17	78.25	149.16%
8100 · Operations & General Exp				
8110 · Supplies				
8111 · General Office Supplies	23.62	666.67	-643.05	3.54%
8112 · Education Dept Supplies	0.00	95.83	-95.83	0.0%
8113 · Furniture-Equip (non asset)	0.00	125.00	-125.00	0.0%
8114 · Promotional Items	0.00	0.00	0.00	0.0%
8110 · Supplies - Other	0.00	0.00	0.00	0.0%
Total 8110 · Supplies	23.62	887.50	-863.88	2.66%
8115 · Meals - Poison Center	0.00	41.67	-41.67	0.0%
8123 · Information Technology				
8124 · IT Hardware & Equip	0.00	1,341.67	-1,341.67	0.0%
8125 · Maint. Agreements	0.00	300.00	-300.00	0.0%
8126 · IT Services	130.76	666.67	-535.91	19.61%
8127 · IT Supplies	0.00	216.67	-216.67	0.0%
8128 · IT Software	44.00	250.00	-206.00	17.6%
8129 · IT Licenses/subscriptions	208.62	644.73	-436.11	32.36%
Total 8123 · Information Technology	383.38	3,419.74	-3,036.36	11.21%
8130 · Telephone & telecommunications				
8131 · Cellphone reimbursement	20.33	166.67	-146.34	12.2%
8132 · Program Tele-Communications	7,867.60	5,493.45	2,374.15	143.22%
8130 · Telephone & telecommunications -	0.00	0.00	0.00	0.0%
Total 8130 · Telephone & telecommunications	7,887.93	5,660.12	2,227.81	139.36%
8133 · Professional Services	0.00	0.00	0.00	0.0%
8135 · Database - References	0.00	0.00	0.00	0.0%
8140 · Postage, shipping, delivery	500.00	758.33	-258.33	65.93%
8141 · Printing & copying	-1.57	1,018.33	-1,019.90	-0.15%
8142 · Books, Subscriptions, Reference	7,872.42	8,797.90	-925.48	89.48%
8143 · Records Storage & Shredding	180.00	173.32	6.68	103.85%
8151 · Education & Outreach				
5500 · Education Materials	0.00	2,166.67	-2,166.67	0.0%
8153 · Media/Social Media	23.50	475.00	-451.50	4.95%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8154 · Grant's Exp	2,000.00	2,206.37	-206.37	90.65%
8156 · Educational Events/Training	0.00	83.33	-83.33	0.0%
8157 · Translation Services	0.00	166.67	-166.67	0.0%
8158 · Promotional Events	0.00	291.67	-291.67	0.0%
8159 · All other Edu/Outreach Exp	0.00	39.58	-39.58	0.0%
Total 8151 · Education & Outreach	2,023.50	5,429.29	-3,405.79	37.27%
8185 · Licensing	0.00	71.67	-71.67	0.0%
8195 · Gifts in Kind - non-personnel				
4144 · Software/Programs	0.00	0.00	0.00	0.0%
8196 · Gifts In-Kind, Phone	2,000.00	2,000.00	0.00	100.0%
8195 · Gifts in Kind - non-personnel - Other	0.00	0.00	0.00	0.0%
Total 8195 · Gifts in Kind - non-personnel	2,000.00	2,000.00	0.00	100.0%
Total 8100 · Operations & General Exp	20,869.28	28,257.87	-7,388.59	73.85%
8200 · Occupancy expenses				
8201 · Lease - Occupancy	9,672.83	10,904.86	-1,232.03	88.7%
8202 · Office Maintenance	0.00	83.33	-83.33	0.0%
8203 · Spokane Parking	65.72	58.33	7.39	112.67%
8205 · Donated facilities - GAAP	416.66	416.67	-0.01	100.0%
Total 8200 · Occupancy expenses	10,155.21	11,463.19	-1,307.98	88.59%
8300 · Travel & Conference				
8301 · Airfare/Travel Costs	0.00	185.00	-185.00	0.0%
8302 · Registration/Booth Fees	1,690.00	681.67	1,008.33	247.92%
8303 · Hotel	0.00	500.00	-500.00	0.0%
8304 · Parking	0.00	39.58	-39.58	0.0%
8305 · Meals (while traveling)	0.00	267.08	-267.08	0.0%
8306 · Mileage Reimbursement	0.00	222.61	-222.61	0.0%
8307 · Misc.	0.00	45.00	-45.00	0.0%
8300 · Travel & Conference - Other	0.00	0.00	0.00	0.0%
Total 8300 · Travel & Conference	1,690.00	1,940.94	-250.94	87.07%
8400 · Depreciation & amortization exp				
8450 · Deprec & amort - allowable	7,998.05	416.67	7,581.38	1,919.52%
Total 8400 · Depreciation & amortization exp	7,998.05	416.67	7,581.38	1,919.52%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8500 · Other Business Expenses				
8501 · Consulting Fees	0.00	83.33	-83.33	0.0%
8502 · Professional Fees	0.00	41.67	-41.67	0.0%
8503 · Insurance - Business	2,615.92	2,816.28	-200.36	92.89%
8504 · Membership Dues - Organization	0.00	795.82	-795.82	0.0%
8505 · Fundraising	0.00	254.17	-254.17	0.0%
8506 · Accounting Fees	0.00	1,312.50	-1,312.50	0.0%
8507 · Legal Fees	0.00	416.67	-416.67	0.0%
8520 · Advertising & Marketing	0.00	0.00	0.00	0.0%
8530 · Promotional Events	0.00	0.00	0.00	0.0%
8580 · Lobbying	3,000.00	3,750.00	-750.00	80.0%
8585 · Donation Processing Fees				
8586 · Network for Good	0.00	4.17	-4.17	0.0%
8585 · Donation Processing Fees - Other	0.00	0.00	0.00	0.0%
Total 8585 · Donation Processing Fees	<u>0.00</u>	<u>4.17</u>	<u>-4.17</u>	<u>0.0%</u>
8590 · Other Expenses	0.00	0.00	0.00	0.0%
8596 · Bank Charges				
8597 · Credit Card Processing Charges	0.98	1.67	-0.69	58.68%
8598 · Bank Service Charges	83.00	50.00	33.00	166.0%
Total 8596 · Bank Charges	<u>83.98</u>	<u>51.67</u>	<u>32.31</u>	<u>162.53%</u>
Total 8500 · Other Business Expenses	<u>5,699.90</u>	<u>9,526.28</u>	<u>-3,826.38</u>	<u>59.83%</u>
8600 · Business Tax Expenses				
8601 · State & County Tax	0.00	2.50	-2.50	0.0%
8615 · Interest Expense - General	30.96	41.67	-10.71	74.3%
8620 · Sales Taxes	0.00	833.33	-833.33	0.0%
8630 · UBI Taxes	600.60	108.33	492.27	554.42%
8650 · Taxes - Other	0.00	6.25	-6.25	0.0%
Total 8600 · Business Tax Expenses	<u>631.56</u>	<u>992.08</u>	<u>-360.52</u>	<u>63.66%</u>
8700 · Board Expense				
8710 · WAPC Board Expense	1.57	332.08	-330.51	0.47%
Total 8700 · Board Expense	<u>1.57</u>	<u>332.08</u>	<u>-330.51</u>	<u>0.47%</u>
Total Expense	<u>311,846.99</u>	<u>350,743.07</u>	<u>-38,896.08</u>	<u>88.91%</u>

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Net Ordinary Income	43,918.68	15,090.03	28,828.65	291.04%
Other Income/Expense				
Other Income				
80100 · Interest Income	27.15	208.33	-181.18	13.03%
Total Other Income	27.15	208.33	-181.18	13.03%
Net Other Income	27.15	208.33	-181.18	13.03%
	<u>43,945.83</u>	<u>15,298.36</u>	<u>28,647.47</u>	<u>287.26%</u>

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
4000 · Revenue and Other Support				
4001 · Government Funding				
4010 · State DOH Program	123,385.00	123,385.00	0.00	100.0%
4013 · DOH Pass Through (PDEX)	0.00	0.00	0.00	0.0%
4014 · Dept. Of Commerce Direct	0.00	13,416.66	-13,416.66	0.0%
4016 · WA Health Care Authority	162,000.58	162,000.58	0.00	100.0%
4017 · HB 1047 Survey	0.00	4,570.83	-4,570.83	0.0%
4020 · Federal Grant - Enhancement	36,269.66	36,269.67	-0.01	100.0%
4021 · Emergency Preparedness	0.00	0.00	0.00	0.0%
4022 · Public Health After Hrs Support	1,468.34	1,250.00	218.34	117.47%
4023 · Emergency Gov. Grants/Funding	0.00	4,299.86	-4,299.86	0.0%
Total 4001 · Government Funding	<u>323,123.58</u>	<u>345,192.60</u>	<u>-22,069.02</u>	<u>93.61%</u>
4140 · Gifts in kind - GAAP				
4141 · Gifts in kind - phone	2,000.00	2,000.00	0.00	100.0%
4143 · Gift In Kind - office space	416.66	416.67	-0.01	100.0%
4145 · Software/Technical	0.00	0.00	0.00	0.0%
4140 · Gifts in kind - GAAP - Other	0.00	0.00	0.00	0.0%
Total 4140 · Gifts in kind - GAAP	<u>2,416.66</u>	<u>2,416.67</u>	<u>-0.01</u>	<u>100.0%</u>
4210 · Donations				
4236 · Donations-Employee	40.00	41.67	-1.67	95.99%
4237 · Board Member Donations	0.00	83.33	-83.33	0.0%
4238 · Individual Donations	318.75	83.34	235.41	382.47%
4239 · Corporate Donations	20.59	41.67	-21.08	49.41%
4241 · Honorarium Donations	0.00	41.67	-41.67	0.0%
4242 · Misc Donations	0.00	20.83	-20.83	0.0%
4210 · Donations - Other	0.00	0.00	0.00	0.0%
Total 4210 · Donations	<u>379.34</u>	<u>312.51</u>	<u>66.83</u>	<u>121.39%</u>
4250 · Grants				
4251 · City Grants	0.00	3,875.00	-3,875.00	0.0%
4252 · Program Related	625.00	0.00	625.00	100.0%

**Washington Poison Center
Profit & Loss Budget vs. Actual
July through September 2020**

	Sep 20	Budget	\$ Over Budget	% of Budget
4260 · Education Related	0.00	729.16	-729.16	0.0%
Total 4250 · Grants	625.00	4,604.16	-3,979.16	13.58%
4270 · Fundraising				
4220 · Hospital Fair Share Program	0.00	8,333.33	-8,333.33	0.0%
Total 4270 · Fundraising	0.00	8,333.33	-8,333.33	0.0%
4300 · Education/Training				
4301 · Education Materials	257.32	6.25	251.07	4,117.12%
4302 · Education Seminars	0.00	83.33	-83.33	0.0%
Total 4300 · Education/Training	257.32	89.58	167.74	287.25%
4350 · Studies/Research				
4351 · Studies	0.00	3,534.25	-3,534.25	0.0%
4352 · Contract Service Fees	1,485.00	300.00	1,185.00	495.0%
Total 4350 · Studies/Research	1,485.00	3,834.25	-2,349.25	38.73%
4380 · Sales and Services				
4381 · Data Sales	1,850.00	166.67	1,683.33	1,109.98%
4382 · Expert Services	750.00	166.67	583.33	449.99%
4384 · Education Services	0.00	708.33	-708.33	0.0%
Total 4380 · Sales and Services	2,600.00	1,041.67	1,558.33	249.6%
4410 · Uncategorized Income	0.00	0.00	0.00	0.0%
4425 · Miscellaneous revenue	0.00	8.33	-8.33	0.0%
Total 4000 · Revenue and Other Support	330,886.90	365,833.10	-34,946.20	90.45%
Total Income	330,886.90	365,833.10	-34,946.20	90.45%
Cost of Goods Sold				
5000 · Cost of Goods Sold	325.96			
Total COGS	325.96			
Gross Profit	330,560.94	365,833.10	-35,272.16	90.36%
Expense				
7200 · Salaries & Related Expenses				
7201 · Bonuses				
7202 · Health Education	0.00	0.00	0.00	0.0%
7203 · Administrative	0.00	0.00	0.00	0.0%
7204 · Call Center	0.00	0.00	0.00	0.0%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Total 7201 · Bonuses	0.00	0.00	0.00	0.0%
7205 · Vacation Payout	35,394.80	35,000.00	394.80	101.13%
7210 · Officers & Directors Salaries	21,576.92	23,420.80	-1,843.88	92.13%
7220 · Salaries & Wages				
7225 · Fundraising - Development	358.96			
7226 · Health Education	13,520.61	13,683.97	-163.36	98.81%
7227 · Administrative	33,419.14	37,556.13	-4,136.99	88.99%
7228 · Per Diem	0.00	583.33	-583.33	0.0%
7229 · Call Center	154,220.96	162,639.21	-8,418.25	94.82%
Total 7220 · Salaries & Wages	201,519.67	214,462.64	-12,942.97	93.97%
7230 · Pension Plan Contributions				
7235 · Fundraising - Development	3.45			
7236 · Health Education	268.49	547.36	-278.87	49.05%
7237 · Administrative	1,492.35	2,439.08	-946.73	61.19%
7239 · Call Center	4,498.83	6,275.57	-1,776.74	71.69%
Total 7230 · Pension Plan Contributions	6,263.12	9,262.01	-2,998.89	67.62%
7240 · Employee Benefits - not pension				
7241 · Opt Out	300.00	183.33	116.67	163.64%
7245 · Fundraising - Development	41.51			
7246 · Health Education	1,332.08	1,405.94	-73.86	94.75%
7247 · Administrative	4,758.00	4,967.91	-209.91	95.78%
7249 · Call Center	11,021.17	12,112.68	-1,091.51	90.99%
Total 7240 · Employee Benefits - not pension	17,452.76	18,669.86	-1,217.10	93.48%
7250 · Payroll taxes				
7252 · Vacaton Payout Taxes	0.00	3,500.00	-3,500.00	0.0%
7255 · Fundraising - Development	29.67			
7256 · Health Education	1,090.19	1,134.18	-43.99	96.12%
7257 · Administrative	3,750.48	3,869.90	-119.42	96.91%
7258 · Per Diem	0.00	58.33	-58.33	0.0%
7259 · Call Center	13,427.17	13,122.87	304.30	102.32%
Total 7250 · Payroll taxes	18,297.51	21,685.28	-3,387.77	84.38%
Total 7200 · Salaries & Related Expenses	300,504.78	322,500.59	-21,995.81	93.18%

Washington Poison Center
Profit & Loss Budget vs. Actual
July through September 2020

	<u>Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
7300 · Contracted Medical Direction				
7301 · Contracted Medical Director(s)	5,000.00	5,666.67	-666.67	88.24%
7302 · Contr. Consulting Toxicologists	3,251.00	5,250.00	-1,999.00	61.92%
Total 7300 · Contracted Medical Direction	<u>8,251.00</u>	<u>10,916.67</u>	<u>-2,665.67</u>	<u>75.58%</u>
7500 · Other Personnel Expenses				
7515 · Contractors				
7516 · Education	0.00	0.00	0.00	0.0%
7517 · Administrative	0.00	0.00	0.00	0.0%
7518 · Call Center	0.00	0.00	0.00	0.0%
7519 · Misc. Staff	0.00	0.00	0.00	0.0%
Total 7515 · Contractors	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
7540 · Professional fees - HR	0.00	212.50	-212.50	0.0%
7550 · Temporary Help	0.00	16.67	-16.67	0.0%
7560 · H/R Resources	1,023.29	1,041.67	-18.38	98.24%
7570 · Staff Development				
7571 · Career Improvement Program	0.00	416.67	-416.67	0.0%
7572 · Employee Recognition	0.00	95.83	-95.83	0.0%
7573 · Employee Meals/Events	0.00	145.83	-145.83	0.0%
7574 · Employee training	0.00	391.67	-391.67	0.0%
7575 · Misc.	0.00	0.00	0.00	0.0%
7576 · CSPI Reimbursement	0.00	416.67	-416.67	0.0%
7570 · Staff Development - Other	5.49	0.00	5.49	100.0%
Total 7570 · Staff Development	<u>5.49</u>	<u>1,466.67</u>	<u>-1,461.18</u>	<u>0.37%</u>
Total 7500 · Other Personnel Expenses	<u>1,028.78</u>	<u>2,737.51</u>	<u>-1,708.73</u>	<u>37.58%</u>
8000 · Yuk Mobile				
8001 · Insurance	237.42	41.67	195.75	569.76%
8002 · Parking	0.00	8.33	-8.33	0.0%
8003 · Taxes & Licensing	0.00	42.50	-42.50	0.0%
8004 · Fuel	0.00	41.67	-41.67	0.0%
8005 · Maintenance & Service	950.00	20.83	929.17	4,560.73%
8006 · Misc.	60.55	4.17	56.38	1,452.04%
Total 8000 · Yuk Mobile	<u>1,247.97</u>	<u>159.17</u>	<u>1,088.80</u>	<u>784.05%</u>

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8100 · Operations & General Exp				
8110 · Supplies				
8111 · General Office Supplies	20.31	666.67	-646.36	3.05%
8112 · Education Dept Supplies	0.00	95.83	-95.83	0.0%
8113 · Furniture-Equip (non asset)	0.00	125.00	-125.00	0.0%
8114 · Promotional Items	0.00	0.00	0.00	0.0%
8110 · Supplies - Other	0.00	0.00	0.00	0.0%
Total 8110 · Supplies	<u>20.31</u>	<u>887.50</u>	<u>-867.19</u>	<u>2.29%</u>
8115 · Meals - Poison Center	0.00	41.67	-41.67	0.0%
8123 · Information Technology				
8124 · IT Hardware & Equip	0.00	1,341.67	-1,341.67	0.0%
8125 · Maint. Agreements	0.00	300.00	-300.00	0.0%
8126 · IT Services	130.76	666.67	-535.91	19.61%
8127 · IT Supplies	0.00	216.67	-216.67	0.0%
8128 · IT Software	228.00	250.00	-22.00	91.2%
8129 · IT Licenses/subscriptions	244.46	644.73	-400.27	37.92%
Total 8123 · Information Technology	<u>603.22</u>	<u>3,419.74</u>	<u>-2,816.52</u>	<u>17.64%</u>
8130 · Telephone & telecommunications				
8131 · Cellphone reimbursement	0.00	166.67	-166.67	0.0%
8132 · Program Tele-Communications	2,549.68	5,493.45	-2,943.77	46.41%
8130 · Telephone & telecommunications -	0.00	0.00	0.00	0.0%
Total 8130 · Telephone & telecommunications	<u>2,549.68</u>	<u>5,660.12</u>	<u>-3,110.44</u>	<u>45.05%</u>
8133 · Professional Services	0.00	0.00	0.00	0.0%
8135 · Database - References	0.00	0.00	0.00	0.0%
8140 · Postage, shipping, delivery	221.95	758.33	-536.38	29.27%
8141 · Printing & copying	245.61	1,018.33	-772.72	24.12%
8142 · Books, Subscriptions, Reference	10,132.65	8,797.92	1,334.73	115.17%
8143 · Records Storage & Shredding	219.00	173.32	45.68	126.36%
8151 · Education & Outreach				
5500 · Education Materials	0.00	2,166.67	-2,166.67	0.0%
8153 · Media/Social Media	19.95	475.00	-455.05	4.2%
8154 · Grant's Exp	0.00	2,206.37	-2,206.37	0.0%

Washington Poison Center
Profit & Loss Budget vs. Actual
 July through September 2020

	<u>Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8156 · Educational Events/Training	0.00	83.33	-83.33	0.0%
8157 · Translation Services	0.00	166.67	-166.67	0.0%
8158 · Promotional Events	0.00	291.67	-291.67	0.0%
8159 · All other Edu/Outreach Exp	0.00	39.58	-39.58	0.0%
Total 8151 · Education & Outreach	19.95	5,429.29	-5,409.34	0.37%
8185 · Licensing	0.00	71.67	-71.67	0.0%
8195 · Gifts in Kind - non-personnel				
4144 · Software/Programs	0.00	0.00	0.00	0.0%
8196 · Gifts In-Kind, Phone	2,000.00	2,000.00	0.00	100.0%
8195 · Gifts in Kind - non-personnel - Other	0.00	0.00	0.00	0.0%
Total 8195 · Gifts in Kind - non-personnel	2,000.00	2,000.00	0.00	100.0%
Total 8100 · Operations & General Exp	16,012.37	28,257.89	-12,245.52	56.67%
8200 · Occupancy expenses				
8201 · Lease - Occupancy	9,672.83	10,904.86	-1,232.03	88.7%
8202 · Office Maintenance	445.91	83.33	362.58	535.11%
8203 · Spokane Parking	0.00	58.33	-58.33	0.0%
8205 · Donated facilities - GAAP	416.66	416.67	-0.01	100.0%
Total 8200 · Occupancy expenses	10,535.40	11,463.19	-927.79	91.91%
8300 · Travel & Conference				
8301 · Airfare/Travel Costs	0.00	185.00	-185.00	0.0%
8302 · Registration/Booth Fees	0.00	681.67	-681.67	0.0%
8303 · Hotel	0.00	500.00	-500.00	0.0%
8304 · Parking	0.00	39.58	-39.58	0.0%
8305 · Meals (while traveling)	0.00	267.08	-267.08	0.0%
8306 · Mileage Reimbursement	0.00	222.61	-222.61	0.0%
8307 · Misc.	0.00	45.00	-45.00	0.0%
8300 · Travel & Conference - Other	0.00	0.00	0.00	0.0%
Total 8300 · Travel & Conference	0.00	1,940.94	-1,940.94	0.0%
8400 · Depreciation & amortization exp				
8450 · Deprec & amort - allowable	7,998.05	416.67	7,581.38	1,919.52%
Total 8400 · Depreciation & amortization exp	7,998.05	416.67	7,581.38	1,919.52%
8500 · Other Business Expenses				

**Washington Poison Center
 Profit & Loss Budget vs. Actual
 July through September 2020**

	<u>Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8501 · Consulting Fees	0.00	83.33	-83.33	0.0%
8502 · Professional Fees	0.00	41.67	-41.67	0.0%
8503 · Insurance - Business	2,592.68	2,816.28	-223.60	92.06%
8504 · Membership Dues - Organization	0.00	795.84	-795.84	0.0%
8505 · Fundraising	0.00	254.17	-254.17	0.0%
8506 · Accounting Fees	5,250.00	1,312.50	3,937.50	400.0%
8507 · Legal Fees	0.00	416.67	-416.67	0.0%
8520 · Advertising & Marketing	1.05	0.00	1.05	100.0%
8530 · Promotional Events	0.00	0.00	0.00	0.0%
8580 · Lobbying	3,000.00	3,750.00	-750.00	80.0%
8585 · Donation Processing Fees				
8586 · Network for Good	0.00	4.17	-4.17	0.0%
8585 · Donation Processing Fees - Other	0.00	0.00	0.00	0.0%
Total 8585 · Donation Processing Fees	0.00	4.17	-4.17	0.0%
8590 · Other Expenses	0.00	0.00	0.00	0.0%
8596 · Bank Charges				
8597 · Credit Card Processing Charges	0.00	1.67	-1.67	0.0%
8598 · Bank Service Charges	70.50	50.00	20.50	141.0%
Total 8596 · Bank Charges	70.50	51.67	18.83	136.44%
Total 8500 · Other Business Expenses	10,914.23	9,526.30	1,387.93	114.57%
8600 · Business Tax Expenses				
8601 · State & County Tax	0.00	2.50	-2.50	0.0%
8615 · Interest Expense - General	12.14	41.67	-29.53	29.13%
8620 · Sales Taxes	48.75	833.33	-784.58	5.85%
8630 · UBI Taxes	0.00	108.33	-108.33	0.0%
8650 · Taxes - Other	25.00	6.25	18.75	400.0%
Total 8600 · Business Tax Expenses	85.89	992.08	-906.19	8.66%
8700 · Board Expense				
8710 · WAPC Board Expense	0.00	332.08	-332.08	0.0%
Total 8700 · Board Expense	0.00	332.08	-332.08	0.0%
Total Expense	356,578.47	389,243.09	-32,664.62	91.61%
Net Ordinary Income	-26,017.53	-23,409.99	-2,607.54	111.14%

Washington Poison Center
Profit & Loss Budget vs. Actual
July through September 2020

	<u>Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Other Income/Expense				
Other Income				
80100 · Interest Income	203.91	208.33	-4.42	97.88%
Total Other Income	203.91	208.33	-4.42	97.88%
Net Other Income	203.91	208.33	-4.42	97.88%
	<u>-25,813.62</u>	<u>-23,201.66</u>	<u>-2,611.96</u>	<u>111.26%</u>